

BID SUBMISSION FORM
ITB # 269-2014-027
COMMERCIAL FITNESS EQUIPMENT

This Bid is submitted by:

Company Name: Wellness Solutions Inc

Representative (printed): Spencer Grigg

Representative (signed): 

Address: PO Box 349 (mailing)

4224 Bragg Street (shipping)

City/State/Zip: The Plains, VA 20198

Telephone: 540-349-9080
(Area Code) Telephone Number

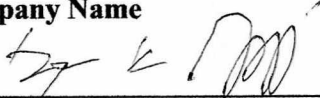
Facsimile: 804-482-4932
(Area Code) Fax Number

E-Mail Address: sgrigg@wsifitness.com

It is understood by the Bidder that the CLT reserves the right to reject any and all Bids, to award multiple Contracts by line item, combination of items, or grand total on a state, regional, or national basis according to the best interest of the CLT and CCPA, to waive formalities, technicalities, to recover and re-bid this ITB. Bids are valid for one hundred twenty (120) calendar days from Bid Opening.

Wellness Solutions Inc.

Company Name



Authorized Signature

11/12/2013

Date

Spencer Grigg

Please type or print name

Addenda Acknowledgement / Exceptions Form
ITB # 269-2014-027
COMMERCIAL FITNESS EQUIPMENT

1. **Bid/Bid Submission Check List:** Confirm by placing a check mark in the space provided that as the bidder or proposer the information listed below has been reviewed and complied with in the submission of a response to this Invitation to Bid/Request for Bids.

(A) YES Addenda acknowledgement. Please contact the Procurement Management Division representative to verify the number of addenda issued.

<i>Procurement Management Rep. Name</i>	<i>Telephone Number</i>
GENETTA CAROTHERS	704-336-5195

Addenda Receipt: The following confirms receipt of any and all addenda issued for this Invitation to Bid/Request for Bids:

Addendum #	Date Issued	#5 - dated 11/20/13
<u>1</u>	<u>10/24/13</u>	
<u>2</u>	<u>11/1/13</u>	
<u>3</u>	<u>11/6/13</u>	
<u>4</u>	<u>11.8/2013</u>	

(B) YES Bid/Bid document has been signed by authorized bidder/proposer official.

(C) Bid/Bid package has been properly labeled per the instructions. (See Section 1.9, pages 4-5)

(D) YES Bid/Bid Response Package Forms

- Bid Submission Form One
- Addenda Acknowledgement/Exceptions Form Two
- Pricing Sheet Form Three
- Non-Discrimination Certification Form Four
- E-Verify Certification Form Five
- CCPA Plan, Section 4.1 – Attachment 1
- Product Specifications, Section 4.3 – Attachment 2
- Warranty, Section 4.5 – Attachment 3
- Delivery Personnel, Section 4.10 – Attachment 4
- Customer Service Representative, Section 4.13 – Attachment 5
- Vendor References - Attachment 6

2. **Exceptions:** The undersigned Bidder agrees to provide all Products and Services requested in the ITB for the price(s) set forth in the Pricing Sheet, all in strict conformance with the terms, conditions and specifications set forth in the ITB (including any addenda or amendments), subject only to the exceptions stated in the chart below. Exceptions representing material changes to Bid terms are grounds for rejection of the Bidder's Bid.

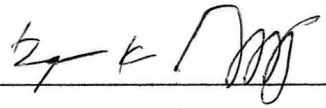
ITB Section Number	ITB Section Title	Exception and Proposed Change to ITB
4.9	Delivery	Additional fees will apply for shipments to Alaska + Hawaii

The signature below certifies that: (a) the Bidder's Bid complies with the requirements of this Invitation to Bid; (b) that items 1(A) through 1(D) of the above checklist have been verified as complete, and (c) that the Bidder takes no exception to the terms of the ITB other than those listed in the chart contained in this Form.

Date: 11/12/2013

Bidder: Wellness Solutions Inc
Print name of Bidder

By: Spencer Grigg
Print name and title of signatory
VP of Sales

Signature: 

PRICING SHEET
ITB # 269-2014-027
COMMERCIAL FITNESS EQUIPMENT

The undersigned proposes to furnish the following items in strict conformance to the bid specifications and bid invitation issued by the City of Charlotte for this bid. Any exceptions are clearly marked in the attached copy of bid specifications.

BIDS ARE DUE NO LATER THAN 2:00 P.M. EST, DECEMBER 5, 2013

Total Bid Price must include all equipment, labor, delivery, installation, consultation, vendor profit and all other costs associated with this project. No additional cost will be allowed.

Retail Catalog: Per Section 4.6, Bidders must provide a fixed percentage discount on all retail from the List Price (list less discount) included in the Bidder's most current full line catalog identified per Section 4.3.1 for all other items (Non-Core) in your catalog.

Administrative Fees: Per Section 3.13, the Service Provider shall pay the City of Charlotte ("CLT") an **administrative fee of 1 %** (minimum of 1%) based on all CLT and Participating Public Agency sales volumes within 30 days of the end of each calendar quarter set forth in the subsequent Contract. **It is the responsibility of the bidder to set the Administrative Fee.**

Pricing: Per Section 4.7, Bidders will provide a fixed percentage discount of *** % from the List Price (list price less discount) included in the Bidder's most current full catalog identified in Section 4.3.

***Discounts are provided PER manufacturer on the Non-Core Catalog listing*

Pricing Incentives and Rebates: Per Section 4.7.3, Bidders shall identify any incentives and rebates offered based on volume, dollar amounts, electronic ordering or other criteria: _____

Reference the Charlotte Cooperative Purchasing Alliance (CCPA) website at <http://www.charlottealliance.org/>

The City reserves the right to award one or multiple Contracts by line item, combination of items, grand total or catalog discount on a state, regional, or national basis for the Products and Services required by this ITB if the CLT deems multiple Contracts to be in the City's and other CCPA's best interest.

Payment Terms: Net 30 days

The undersigned hereby certifies the Bidder has read the terms of this bid document, including the sample contract (Section 7) and is authorized to bind the firm to the information herein set forth.

Date: 11/20/2013

Wellness Solutions, Inc.
Legal Name of Firm

By: 

Spencer Grigg
Name and Title of Person Signing (please print)

**ITB 269-2014-027 -"CCPA - FITNESS EQUIPMENT"
CORE ITEMS - FIXED UNIT PRICE, PRICING SHEET
REVISED 11-20-13**

ITEM	DESCRIPTION	COMPLIANT MFG NAME	COMPLIANT MFG NUMBER	BIDDER'S PRODUCT NUMBER	UNIT OF MEASURE (HOW PRODUCT IS SOLD)	ESTIMATED ANNUAL QTY	UNIT PRICE	EXTENDED PRICE
1	Commercial Treadmill	TRUE	CS600	TRU-CS600T	Each	5	\$ 3,984.12	\$ 19,920.60
		Matrix	T3x				\$ -	\$ -
		Precor	TRM811				\$ -	\$ -
2	Row Machine	Concept II	D with PM4	CS-1993-US	Each	5	\$ 1,147.56	\$ 5,737.80
3	Stationary bike	Keiser M3+	KSR-M3+	KSR-005505PBC	Each	2	\$ 1,675.75	\$ 3,351.50
4	Upright Bike	TRUE	CS900	TRU-CS900U	Each	2	\$ 1,987.34	\$ 3,974.68
		Precor	UBK-615				\$ -	\$ -
5	Cross Trainer "Elliptical"	TRUE	CS900	TRU-CS900E	Each	5	\$ 4,219.16	\$ 21,095.80
		Matrix	E3x				\$ -	\$ -
		Precor	EFX811				\$ -	\$ -
6	Decline utility bench	Technogym	PG-03	TG-PG03	Each	5	\$ 1,037.80	\$ 5,189.00
		Matrix	MG-A61				\$ -	\$ -
		Precor	113				\$ -	\$ -
7	Flat/incline utility bench	Technogym	PG-04	TG-PG04	Each	5	\$ 1,037.80	\$ 5,189.00
		Matrix	G3 FW80				\$ -	\$ -
		Precor	119				\$ -	\$ -
8	Functional trainer	Torque	MDAP	TRQ-MDAP	Each	2	\$ 3,938.03	\$ 7,876.06
		Matrix	G3-MSFT3				\$ -	\$ -
		Precor	FTS Glide				\$ -	\$ -
9	Assisted dip/chin machine	Torque	MVKRD	TRQ-MVKRD	Each	2	\$ 918.15	\$ 1,836.30
		Precor	CW320				\$ -	\$ -
10	Multipurpose rack/pull-up bar	Torque	Warrior Elite	TRQ-XRWA-9DX	Each	10	\$ 1,338.15	\$ 13,381.50
11	Lat pulldown w/ Single Stack Adj. Pulley	Torque MJ Jungle	MJ-T, MJ-LP, MJ-AP	TRQ-MJT/LPD/AP	Each	3	\$ 4,250.25	\$ 12,750.75
12	3 tier dumbbell rack (15 pair)	Troy	GTDR-3	TRY-GTDR-3	Each	6	\$ 536.12	\$ 3,216.72
		Hampton	3TFLT				\$ -	\$ -
13	Rubber coated hexhead dumbbell	Troy	SD-005-100R	TRY-SD-005-100R	set = 5-100lb. Pairs in 5 lb. increments	5	\$ 2,854.63	\$ 14,273.15
		York	Rubber Hex				\$ -	\$ -
14	Bumper plate	Troy	VO-045-SBP	TRY-VO-045SBP	Each	20	\$ 56.86	\$ 1,137.20
15	Bumper plate	Troy	VO-025SBP	TRY-VO-025SBP	Each	20	\$ 31.67	\$ 633.40

Bold items denote Approved Alternate Products

ITB 269-2014-027 -"CCPA - FITNESS EQUIPMENT"

CORE ITEMS - FIXED UNIT PRICE, PRICING SHEET

REVISED 11-20-13

16	Bumper plate	Troy	VO-010SBP	TRY-VO-010SBP	Each	20	\$ 20.19	\$ 403.80
17	Olympic plate set 45 lb.	Troy	GO-045V	TRY-GO-045V-SET OF 6	Each	10	\$ 306.54	\$ 3,065.40
		York	G2 Rubber Thin Olympic					\$ -
18	Olympic plate set 25 lb.	Troy	GO-025V	TRY-GO-025V-SET OF 4	Each	10	\$ 112.84	\$ 1,128.40
		York	G2 Rubber Thin Olympic					\$ -
19	Olympic plate set 10 lb.	Troy	GO-010V	TRY-GO-010V-SET OF 4	Each	10	\$ 46.40	\$ 464.00
		York	G2 Rubber Thin Olympic					\$ -
20	Olympic plate set 5 lb.	Troy	GO-005V	TRY-GO-005V-SET OF 4	Each	10	\$ 25.12	\$ 251.20
		York	G2 Rubber Thin Olympic					\$ -
21	Olympic plate set 2.5 lb.	Troy	GO-002V	TRY-GO-002V-SET OF 4	Each	10	\$ 14.48	\$ 144.80
		York	G2 Rubber Thin Olympic					\$ -
22	45 lb. Olympic bar	Troy	AOB-1200B	TRY-AOB-1200B	Each	10	\$ 184.62	\$ 1,846.20
23	Curl bar	Troy	GOZ-47	TRY-GOZ-47	Each	5	\$ 45.51	\$ 227.55
24	Muscle Collar	Troy	AOMC	TRY-AOMC	(1) Pair	20	\$ 35.90	\$ 718.00
25	Olympic Bar Holder	MF Athletic	MF-5497	MF-5497	Each	5	\$ 99.50	\$ 497.50
26	Exercise mat	Airex	MF-2655	MF-2655	Each	10	\$ 65.95	\$ 659.50
27	Stability ball/pump	Theraband	MF-8320	MF-8320	Each	5	\$ 28.95	\$ 144.75
28	Balance Beam Scale	Detecto	437	PS-85205	Each	2	\$ 409.16	\$ 818.32
29	Plyo Game Box	Rogue	RA0368	RA0368	Each	10	\$ 255.00	\$ 2,550.00
30	Ring set	MF Athletic	MF-1660	MF-1660	Each	10	\$ 109.95	\$ 1,099.50
31	Med Ball 20 lb.	Dynamax	MF-5048	MF-5048	Each	10	\$ 114.95	\$ 1,149.50
32	Med Ball 14 lb.	Dynamax	MF-5045	MF-5045	Each	10	\$ 99.95	\$ 999.50
33	Med Ball 10 lb.	Dynamax	MF-5043	MF-5043	Each	10	\$ 84.95	\$ 849.50
34	Slamball 30 lb.	PB Extreme Jam Ball	MF-2078	MF-2879	Each	10	\$ 74.95	\$ 749.50
35	Slamball 20 lb.	PB Extreme Jam Ball	MF-2889	MF-2889	Each	10	\$ 64.95	\$ 649.50
36	Slamball 15 lb.	PB Extreme Jam Ball	MF-2887	MF-2887	Each	10	\$ 54.95	\$ 549.50
37	Band 1/2"	SuperBands	MF-6535	MF-6535	Each	10	\$ 11.55	\$ 115.50

Bold items denote Approved Alternate Products

**ITB 269-2014-027 -"CCPA - FITNESS EQUIPMENT"
CORE ITEMS - FIXED UNIT PRICE, PRICING SHEET
REVISED 11-20-13**

38	Band 3/4"	SuperBands	MF-6864	MF-6864	Each	10	\$ 19.50	\$ 195.00
39	Band 1 1/8"	SuperBands	MF-6865	MF-6565	Each	10	\$ 24.50	\$ 245.00
40	Jump rope	First Place Speed Rope	MF-1139	MF-1139	Each	20	\$ 12.50	\$ 250.00
41	Angled Smith Press (CFD)	Torque	MSM	TRQ-MSM	Each	2	\$ 3,241.66	\$ 6,483.32
42	Pull up bar	Torque	XBWT	TRQ-XWBT	Each	5	\$ 573.40	\$ 2,867.00
43	Aerobic step bench	First Place Economy Plyo Box	MF-3571	MF-3571	Each	5	\$ 113.50	\$ 567.50
44	Utility Bench	Technogym	PG-14	TG-PG-14	Each	5	\$ 635.73	\$ 3,178.65
		Matrix	G3 FW84					
TOTAL:								\$ 152,431.35

Bold items denote Approved Alternate Products

**NON-DISCRIMINATION PROVISION
FOR ALL CITY CONTRACTS**

PROJECT: COMMERCIAL FITNESS EQUIPMENT

All requests for bids or Bids issued for City contracts shall include a certification to be completed by the Bidder or Proposer in substantially the following form:

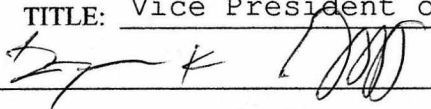
The undersigned Bidder or Proposer hereby certifies and agrees that the following information is correct:

1. In preparing it's the enclosed bid or Bid, the Bidder or Proposer has considered all bids and Bids submitted from qualified, potential subcontractors and suppliers, and has not engaged in discrimination as defined in **Section 2**.
2. For purposes of this section, discrimination means discrimination in the solicitation, selection, or treatment of any subcontractor, vendor, supplier or commercial customer on the basis of race, ethnicity, gender, age, religion, national origin, disability or any otherwise unlawful form of discrimination. Without limiting the foregoing, discrimination also includes retaliating against any person or other entity for reporting any incident of discrimination.
3. Without limiting any other remedies that the City may have for a false certification, it is understood and agreed that, if this certification is false, such false certification will constitute grounds for the City to reject the bid or Bid submitted with this certification, and terminate any contract awarded based on such bid or Bid It shall also constitute a violation of the City's Commercial Non-Discrimination Ordinance and shall subject the Bidder or Proposer to any remedies allowed thereunder, including possible disqualification from participating in City contracts or bid processes for up to two years.
4. As a condition of contracting with the City, the Bidder or Proposer agrees to promptly provide to the City all information and documentation that may be requested by the City from time to time regarding the solicitation and selection of suppliers and subcontractors in connection with this solicitation process. Failure to maintain or failure to provide such information shall constitute grounds for the City to reject the bid or Bid and to any contract awarded on such bid or Bid. It shall also constitute a violation of the City's Commercial Non-Discrimination Ordinance, and shall subject the Bidder or Proposer to any remedies that are allowed thereunder.
5. As part of its bid or Bid, the Bidder or Proposer shall provide to the City a list of all instances within the past ten years where a complaint was filed or pending against Bidder or Proposer in a legal or administrative proceeding alleging that Bidder or Proposer discriminated against its subcontractors, vendors, suppliers, or commercial customers, and a description of the status or resolution of that complaint, including any remedial action taken.
6. As a condition of submitting a bid or Bid to the City, the Bidder or Proposer agrees to comply with the City's Commercial Non-Discrimination Policy as described in **Section 2**, Article V of the Charlotte City Code, and consents to be bound by the award of any arbitration conducted thereunder.

NAME OF COMPANY: Wellness Solutions Inc.

BY: Spencer Grigg

TITLE: Vice President of Sales

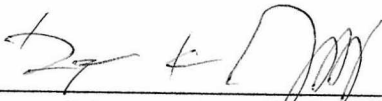
SIGNATURE OF AUTHORIZED OFFICIAL: 

DATE: 11/12/2013

E-VERIFY CERTIFICATION

This E-Verify Certification is provided to the City of Charlotte (the “City”) by the company signing below (“Company”) as a prerequisite to the City considering Company for award of a City contract (the “Contract”).

1. Company understands that:
 - a. E-Verify is the federal program operated by the United States Department of Homeland Security and other federal agencies to enable employers to verify the work authorization of employees pursuant to federal law, as modified from time to time.
 - b. Article 2 of Chapter 64 of the North Carolina General Statutes requires employers that transact business in this state and employ 25 or more employees in this state to: (i) verify the work authorization of employees who will be performing work in North Carolina through E-Verify; and (ii) maintain records of such verification (the “E-Verify Requirements”).
 - c. North Carolina General Statute 160A-20.1(b) prohibits the City from entering into contracts unless the contractor and all subcontractors comply with the E-Verify Requirements.
2. As a condition of being considered for the Contract, Company certifies that:
 - a. If Company has 25 or more employees working in North Carolina (whether now or at any time during the term of the Contract), Company will comply with the E-Verify Requirements in verifying the work authorization of Company employees working in North Carolina; and
 - b. Regardless of how many employees Company has working in North Carolina; Company will take appropriate steps to ensure that each subcontractor performing work on the Contract that has 25 or more employees working in North Carolina will comply with the E-Verify Requirements.
3. Company acknowledges that the City will be relying on this Certification in entering into the Contract, and that the City may incur expenses and damages if the City enters into the Contract with Company and Company or any subcontractor fails to comply with the E-Verify Requirements. Company agrees to indemnify and save the City harmless from and against all losses, damages, costs, expenses (including reasonable attorney’s fees) obligations, duties, fines and penalties (collectively “Losses”) arising directly or indirectly from violation of the E-Verify Requirements by Company or any of its subcontractors, including without limitation any Losses incurred as a result of the Contract being deemed void.



Signature of Company’s Authorized Representative

11/12/2013

Date

Print Name and Title: Spencer Grigg, Vice President of Sales

CCPA PLAN, SECTION 4.1

Bids must include or address the following information as Attachment 1:

Introduction: Pursuant to N.C. G.S. 160A-461 and 143-129(e)(3), the City of Charlotte Procurement Management Division has established the Charlotte Cooperative Purchasing Alliance (CCPA). The purpose of the CCPA is to allow other public agencies regionally and nationwide to use contracts competitively solicited and awarded by the City of Charlotte (herein “CLT”). Combining the volumes of government agencies achieves cost effective pricing and reduces the administrative and overhead costs of suppliers and public agencies alike. By providing a comprehensive and competitively solicited Contract through a single bid process, county, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution (including community colleges, colleges and universities, both public and private), state, other government agency or nonprofit organization can utilize the subsequent contract(s) without the need for further solicitation. Bidders should consider the potential volumes when responding to this ITB. Participation by other entities is strictly voluntary and no volumes are guaranteed. **Participation by other entities is strictly voluntary and no volumes are guaranteed.** Participating Public Agencies will be required to register with the CCPA at: www.charlottealliance.org.

- 4.1 Bids must include in detail how the Bidder plans to service all Participating Public Agencies as it relates to the CCPA. Currently the CCPA has 152 registered Participating Public Agencies in California, Georgia, North Carolina, South Carolina, Tennessee, and Virginia. **Please address the following in your bid response as Attachment #1:**
 - 4.1.1 Ability to provide Products/Services to any Participating Public Agencies in the contiguous 48 states; and the ability to deliver Products/Services in Alaska and Hawaii; and
 - 4.1.2 Address if the Bidder has a national sales force, dealer network or distributor with the ability to serve Participating Public Agencies in all 50 U.S. states.
- 4.2 Bids must include in detail how the Bidder will monitor and report all spend by CLT/Participating Public Agencies to the CLT for auditing purposes as **Attachment #1**.
- 4.3 The City of Charlotte will post all awarded contracts on the CCPA website, along with the respective vendor information. Please address the following in your bid response:
 - 4.3.1 Indicate if the Bidder will allow the City to utilize their organization’s logo on the CCPA website;
 - 4.3.2 Address if the Bidder will advertise the CCPA logo and website on their organization’s website; and
 - 4.3.3 Bids must include in detail how the Bidder plans to market the Contract(s) as a result of this ITB as **Attachment #1**.



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Attachment 1

4.1.1 – Wellness Solutions Inc. will be able to provide products and services described within this bid for CCPA in the 48 contiguous states by utilizing a network of national service groups that provide installation, service and repair for a wide range of professional fitness equipment.

4.1.2 – Wellness Solutions Inc. has the capacity to serve as a national sales force, has extensive dealer networks and the capability to distribute throughout all 50 states.

4.2 – Wellness Solutions Inc. will have monthly reports for all expenditures by CLT/Participating Public Agencies manifested from our accounting system.

4.3.1 – Yes, Wellness Solutions Inc. will allow the City to utilize our organizations company logo on the CCPA website.

4.3.2 – Upon bid award, Wellness Solutions will advertise the CCPA logo and website on our company website.

4.3.3 – Marketing plan will include advertising the CCPA logo and website on our website as stated above. Wellness Solutions Inc. will also plan to do quarterly email blasts to all existing / applicable customers in our database.

PRODUCT SPECIFICATIONS, SECTION 4.3

Bids must include or address the following information as Attachment 2:

Product Specifications: The primary objective for this contract is for each Bidder to provide the broadest possible selection of commercial fitness equipment available in their 2013 or most recent company catalog. Bids must include or address the following information as **Attachment 2**:

- 4.3.1 Does your company produce its own catalog? Please identify the catalog as a verifiable source.

- 4.3.2 What is the total number of items in the latest edition of this catalog?

- 4.3.3 Bid responses must include one (1) hard copy and one copy on CD in a searchable .pdf or Excel format of the catalog identified in **Section 4.3.1** above.

- 4.3.4 The successful bidder will be required to produce and distribute new retail catalogs (may provide in hard copy, electronically, or on a CD in searchable .pdf or Excel format) to the CLT, at the beginning of the contract and annually thereafter; and all registered Participating Public Agencies upon request at no additional cost to the CLT and Participating Public Agencies for the life of the contract. Please indicate compliance with this requirement.



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Attachment 2

4.3.1 – Wellness Solutions Inc. does not produce a company catalog per se; however, we can provide manufacturers catalogs – see enclosed

4.3.2 – Enclosed you will find 5 separate manufacturer catalogs with the following amounts of items available – Keiser (7), Technogym (9), Troy (10), True (8) and Torque (35)

4.3.3 – A searchable .pdf specification sheet for the items listed on the Addendum 2 - Core Items is included, as well as, a searchable .pdf for the Retail Catalog Items

4.3.4 – A new searchable .pdf specification sheet will be provided to CLT, at the beginning of the contract and annually thereafter; and to all registered Participating Public Agencies upon request at no additional cost to the CLT and Participating Public Agencies for the life of the contract.

WARRANTY, SECTION 4.5

Bids must include or address the following information as Attachment 3:

Warranty: All Products supplied under the Contract shall be covered by a manufacturer's written guarantee and/or warranty that such Products will be free from defects in materials, workmanship and performance for a minimum of three (3) years; merchantable and in full conformity with the Specifications set forth in this ITB, industry standards, dimension charts and Bidder's descriptions, representations and samples. The Company shall administer the warranty on the City's behalf, and shall ensure that the manufacturer repairs or replaces at no charge to the City and Participating Public Agencies all Products that violate either the above warranty or the applicable manufacturer's warranty. Bidders must identify the manufacturer's authorized warranty repair source located within a 50-mile radius of CMGC as **Attachment 3**.

- 4.5.1 The successful Bidder shall provide the CLT and Participating Public Agency with two copies of the manufacturer's written warranty for each item of equipment.
- 4.5.2 All CLT repair work must be performed on-site and no equipment will be shipped for repairs.
- 4.5.3 It shall be the responsibility of the manufacturer to pay all shipping and crating costs associated with warranty repairs.
- 4.5.4 Warranty repairs shall be performed by the successful Bidder at the Participating Public Agencies' site upon request.
- 4.5.5 The Product warranty will become effective on the installation date of the Product by the CLT and/or Participating Public Agency.



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Attachment 3

4.5.1 – Upon award of successful bidder Wellness Solutions Inc. will provide the CLT and Participating Agencies two (2) copies of the manufacturer’s written warranty for each item of equipment awarded.

4.5.1 – Upon bid award Wellness Solutions will provide CLT and Participating Public Agencies two copies of the manufacturer’s written warranty for each awarded item.

4.5.2 – All CLT repair work will be performed on-site and no equipment will be shipped for repairs.

4.5.3 – Manufacturer’s guarantee to pay all shipping and crating costs associated with warranty repairs.

4.5.4 – Warranty repairs shall be performed by Wellness Solutions authorized service agent at the Participating Public agency site upon request.

4.5.5 - The Product warranty will become effective on the installation date of the Product by the CLT and/or Participating Public Agency.

DELIVERY PERSONNEL, SECTION 4.10

Bids must include or address the following information as Attachment 4:

Delivery Personnel: All delivery personnel of the successful Bidder may be subject to background checks at the discretion of the CLT/Participating Public Agency. Charlotte-Mecklenburg Police Department reserves the right to perform a background check on all delivery personnel visiting its facilities. Bids shall include company policies regarding selection of personnel who will be frequenting CLT/Participating Public Agency facilities as **Attachment 4.**



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Attachment 4

Wellness Solutions acknowledges and agrees that all delivery personnel may be subject to background checks at the discretion of the CLT/Participating Public Agencies.

CUSTOMER SERVICE REPRESENTATIVE, SECTION 4.13

Bids must include or address the following information as Attachment 5:

Customer Service Representative: The Company must dedicate a Full-Time “Account Executive” for servicing the City. The account executive must be available by cell phone. The cell phone must be operational at all times. All communicational contact, either via phone, email, etc. must be addressed with a response within two (2) business days. The account executive must be available to attend meetings regarding **commercial fitness equipment** issues upon request. The account executive will be responsible for providing immediate response and quick resolution of all the service issues and complaints of City personnel. The account executive must have an in-depth knowledge of all items provided in this bid and have immediate access to manufacturers providing the **commercial fitness equipment** items. He or she must have the ability and authority to make decisions on behalf of their employer enabling them to provide both normal and emergency service as necessary. Bidders must identify the dedicated Account Executive in **Attachment 5**.



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Attachment 5

Wellness Solutions dedicated account executive for servicing the City will be Spencer Grigg.

- Spencer Grigg will be available via cell phone and all communicational contact, either via phone, email, etc. will be addressed within two (2) business days.
- Spencer Grigg will be available to attend meetings regarding commercial fitness equipment issues upon request.
- Spencer Grigg will be responsible for providing immediate response and quick resolution of all the service issues and complaints of City personnel.
- Spencer Grigg has an in-depth knowledge of all items provided in this bid and has immediate access to manufacturers providing the commercial fitness equipment items.
- Spencer Grigg has the ability and authority to make decisions on behalf of Wellness Solutions Inc. enabling them to provide both normal and emergency service as necessary.

Contact Information:

Spencer Grigg

704-578-1073 – cell

sgrigg@wsifitness.com

RETAIL CATALOG PRICING ASSOCIATED DISCOUNTS

Manufacturer	Item # & Description	Retail Price	Discount %	Net Price
Troy	GO-V - VTX Grip Plate	\$1.70/lb	20%	\$1.36 / lb
Troy	AOB-2000B - Olympic Texas Power Bar	\$470	15%	\$399.50
Troy	TSD-R - 12 sided rubber dumbbells	3.02/lb	20%	\$2.42 / lb
Troy	TLS-PAC Workout System	\$4,177	15%	\$3,550.45
Troy	GTBR-Pac - Aerobic Club Pack	\$1,688	15%	\$1,434.80
Troy	DR-10 - 10 pr. Dumbbell Rack	\$837	15%	\$711.45
Troy	GTAR - Accessory Rack	\$480	15%	\$408
Troy	BB-10 - Horizontal Barbell Rack	\$620	15%	\$527
Troy	GHBPR - Bumper Plate Rack	\$150	15%	\$127.50
Troy	KBR-14 - Kettlebell Rack	\$270	15%	\$229.50
Technogym	Excite Synchro 700 Elliptical	\$6,695	15%	\$5,690.75
Technogym	Excite Recline 700 Bike	\$3,895	15%	\$3,310.75
Technogym	Excite Bike 700	\$3,695	15%	\$3,140.75
Technogym	Excite Step 700	\$4,495	15%	\$3,820.75
Technogym	Excite Crossover 700	\$6,495	15%	\$5,520.75
Technogym	Excite Top 700	\$4,495	15%	\$3,820.75
Technogym	Excite Vario 700	\$7,795	15%	\$6,625.75
Technogym	Anterior	\$2,295	15%	\$1,950.75
Technogym	Posterior	\$3,395	15%	\$2,885.75
Keiser	Air 300 Squat	\$4,995	12%	\$4,395.60
Keiser	Functional Trainer	\$4,650	12%	\$4,092
Keiser	Air 300 Leg Press	\$8,400	12%	\$7,392
Keiser	Half Rack	\$6,850	12%	\$6,028
Keiser	Air 300 Runner	\$5,950	12%	\$5,236
Keiser	M5 Elliptical	\$1,895	14%	\$1,629
Keiser	M3 TBT	\$1,850	14%	\$1,591
Torque	X-Lab 1	\$2,095	20%	\$1,676

RETAIL CATALOG PRICING ASSOCIATED DISCOUNTS

Torque	X-Lab 2	\$3,670	20%	\$2,936
Torque	X-Lab 3	\$4,195	20%	\$3,356
Torque	X-Lab 4	\$4,720	20%	\$3,776
Torque	X-Lab 5	\$5,245	20%	\$4,196
Torque	X-Rack - 4' Free Standing	\$1,250	20%	\$1,000
Torque	X-Rack - 10' Free Standing	\$1,885	20%	\$1,508
Torque	X-Rack - 14' Free Standing	\$2,700	20%	\$2,160
Torque	X-Rack - 20' Free Standing	\$3,250	20%	\$2,600
Torque	X-Rack - 24' Free Standing	\$3,980	20%	\$3,184
Torque	X-Rack Bar Catches	\$295	20%	\$236
Torque	X-Rack Ball Target	\$245	20%	\$196
Torque	X-Rack Dip Attachment	\$145	20%	\$116
Torque	X-Rack Plyo Step	\$295	20%	\$236
Torque	X-Rack Ground Rotational Trainer	\$145	20%	\$116
Torque	MAB - M Abdominal	\$2,995	20%	\$2,396
Torque	MACD - M Assisted Chin Dip	\$3,995	20%	\$3,196
Torque	MBC M Bicep Curl	\$2,995	20%	\$2,396
Torque	MBE M Back Extension	\$3,295	20%	\$2,636
Torque	MCP M Chest Press	\$3,495	20%	\$2,796
Torque	MG M Glute	\$3,895	20%	\$3,116
Torque	MAA M HIP Abduction/Adduction	\$3,995	20%	\$3,196
Torque	MLE M Leg Extension	\$3,495	20%	\$2,796
Torque	MLP M Leg Press	\$4,995	20%	\$3,996
Torque	MLPD M Lat Pull Down	\$3,495	20%	\$2,796
Torque	MPFRD M Pec Fly/Rear Deltoid	\$3,795	20%	\$3,036
Torque	MLPC M Prone Leg Curl	\$3,495	20%	\$2,796
Torque	MSC M Standing Calf	\$3,495	20%	\$2,796
Torque	MSCLC M Seated Leg Curl	\$3,495	20%	\$2,796
Torque	MSP M Shoulder Press	\$3,495	20%	\$2,796
Torque	MSR M Seated Row	\$3,495	20%	\$2,796
Torque	MTP M Tricep Press	\$3,495	20%	\$2,796
Torque	MJ-SR MJ4 Seated Row	\$1,895	20%	\$1,516
Torque	MJ-FTC Functional Training Column	\$350	20%	\$280
Torque	MJ-TP MJ4 Tricep Press	\$895	20%	\$716
Torque	MJ-APS	\$4,955	20%	\$3,964

RETAIL CATALOG PRICING ASSOCIATED DISCOUNTS

TRUE	CS400 Treadmill	\$5,699	20%	\$4,559.20
TRUE	PS900 Treadmill	\$3,999	20%	\$3,199.20
TRUE	CS400 Elliptical	\$4,399	20%	\$3,519.20
TRUE	PS100 Elliptical	\$2,599	20%	\$2,079.20
TRUE	CS400 Recumbent Bike	\$2,899	20%	\$2,319.20
TRUE	PS100 Recumbent Bike	\$2,099	20%	\$1,679.20
TRUE	CS400 Upright Bike	\$2,499	20%	\$1,999.20
TRUE	800SS True Stretch	\$2,499	20%	\$1,999.20