

STATE OF NORTH CAROLINA
COUNTY OF MECKLENBURG

**THIRD AMENDMENT TO THE AGREEMENT TO PROVIDE
MANAGED PRINT SERVICES AND RELATED PRODUCTS, SERVICES, AND SOLUTIONS**

THIS THIRD AMENDMENT TO THE AGREEMENT TO PROVIDE MANAGED PRINT SERVICES AND RELATED PRODUCTS, SERVICES, AND SOLUTIONS (this "Third Amendment") is made and entered into this 30th of October 2019, by and between Ricoh USA, LLC, an Ohio corporation doing business in North Carolina (the "Company"), and the City of Charlotte, a North Carolina municipal corporation (the "City").

Statement of Background and Intent

- A. The City of Charlotte and the Company entered into an Agreement for Managed Print Services and Related Products, Services, and Solutions, dated July 1, 2016 (the "Contract") pursuant to which the Company agreed to provide the Services for the City of Charlotte, on behalf of the Charlotte Cooperative Purchasing Alliance ("CCPA") and Participating Public Agencies ("PPA").
- B. The parties amended the Contract to modify invoicing information for the Charlotte Firefighter's Retirement System, and to incorporate certain other changes.
- C. The parties amended the Contract to extend the Term of the Contract by the first of one (1) four-year renewal terms, effective through June 30, 2023 and to update the City's lease terms.
- D. The parties now desire to amend the Contract to modify certain Exhibits, including pricing, in accordance with the Managed Print Refresh project.

NOW, THEREFORE, in consideration of the mutual covenants and agreements contained herein, the parties hereby agree to the following:

AGREEMENT

1. The terms of the Contract are restated by and incorporated into this Third Amendment by reference.
2. Defined terms used in this Third Amendment shall have the same meaning as are assigned to such terms in the Contract.
3. This Third Amendment replaces **Appendix A2 Pricing Schedule – Impressions**, in its entirety, as provided for in Attachment 1 herein.
4. This Third Amendment replaces **Appendix A3 Print Shop Pricing**, in its entirety, as provided for in Attachment 2 herein.
5. This Third Amendment replaces **Exhibit G Convenience Machine List**, in its entirety, as provided for in Attachment 3 herein.
6. Except to the extent specifically provided above, this amendment shall not be interpreted or construed as waiving any rights, obligations, remedies, or claims the parties may otherwise have under the Contract.
7. In all other respects and except as modified herein, the terms of the Contract shall remain in force and effect.


[Signature Page Follows]

Contract#: 201600009
Amendment#: 3
Vendor#: 129760

IN WITNESS WHEREOF, and in acknowledgement that the parties hereto have read and understood each and every provision hereof, the parties have caused this Third Amendment to be executed as of the date first written above.

RICOH USA, INC.


CITY OF CHARLOTTE:
CITY MANAGER'S OFFICE

BY: 
(signature)

PRINT NAME: Phillip L. Matthews

TITLE: Vice President Managing Director

DATE: 10/28/2019 12:59 p.m. est

BY: 
(signature)

PRINT NAME: Sabrina Joy Hogg

TITLE: Deputy City Manager

DATE: 10/30/19

ATTACHMENT 1

APPENDIX A2: PRICING SCHEDULE - IMPRESSIONS

This Pricing Schedule is an Appendix to and is incorporated into the CONTRACT TO PROVIDE MANAGED PRINT SERVICES AND RELATED PRODUCTS, SERVICES, AND SOLUTIONS (the "Contract") between the City of Charlotte and Ricoh USA, Inc. Capitalized terms not defined in this Appendix shall have the meanings assigned to such terms in the Contract.

1. Monthly Machine Fee.

1.1. Convenience Machine Monthly Fee.

With respect to the Convenience Machines as set forth in Exhibit G, the City shall pay the following amount on a monthly basis for each month of the Initial Term. The specific portion of this Convenience Machine Monthly Fee related to each individual Convenience Machine is based on the model pricing as detailed in Table A2.1 set forth in this Appendix A2:

Convenience Machine Monthly Fee	\$51,213.64
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1.2. Net Add Machine Monthly Fee.

The needs of the City are subject to change during the Term of this Contract. The City and Company agree that requests for Net Add Machines may be made during the Term of this Contract pursuant to the pricing listed in Table A2.2 set forth in this Appendix A2. The pricing table for Net Add Machines set forth in Table A2.2 is based on non-co-terminus pricing and, to the extent Net Add Machines were added during the Term, the pricing in Table A2.2 would be adjusted upward in the event such Net Add Machine were added on a co-terminus basis. A Convenience Machine Addition – Supplemental Form, provided in Exhibit E to this Contract will act as the formal request process for all Net Add Machine requests.

Convenience Machines may be added but only with the written consent of the City Project Manager with acknowledgement from the Company. The cost-per-Impression between the City and the Company as set forth in this Contract will not change as a result of Convenience Machine being added. Net Add Machines will not cause any change in the cost-per-Impression payable by the City, but it shall result in an additional set monthly fee for each Net Add Machine ("Net Add Machine Monthly Fee"). The Convenience Machine pricing which shall be utilized in calculating any Net Add Machine costs to the City shall be based on the pricing set forth in this Contract.

2. Impression Charges.

2.1. Convenience Machines and Net Add Machines.

The Company shall charge the City for the actual number of Impressions made in a given month on all Convenience Machines and Net Add Machines. Company will place automatic meter reading units (Device Manager NX) on the Convenience Machines in order to facilitate the timely and efficient collection of accurate meter read data on a monthly basis. Manual meter reads and Device Manager NX will be used by Company to facilitate the billing for the Impression Charges. The cost-per-Impression pricing is as follows:

ATTACHMENT 1

Convenience Machine Impression Pricing Schedule				
Description	Year Five	Year Six	Year Seven	Year Eight
Black & White - Cost Per Impression				
8.5" x 11"	\$0.0250	\$0.0258	\$0.0265	\$0.0273
8.5" x 14"	\$0.0250	\$0.0258	\$0.0265	\$0.0273
11" x 17"	\$0.0500	\$0.0515	\$0.0530	\$0.0546
Color - Cost Per Impression				
8.5" x 11"	\$0.0850	\$0.0876	\$0.0902	\$0.0929
8.5" x 14"	\$0.0850	\$0.0876	\$0.0902	\$0.0929
11" x 17"	\$0.1700	\$0.1751	\$0.1804	\$0.1858

2.2. Personal Print Devices.

The City shall have the ability to acquire no more than fifty (50) additional Personal Print Devices as part of this third amendment through the Net Add process. Should the City opt to add in excess of fifty (50) Personal Print Devices, the Company shall reserve the right to re-negotiate pricing and service levels associated with Personal Print Devices prior to adding such additional Personal Print Devices to this Contract. The City agrees that all Personal Print Devices are to be networked in order for the Company to accurately invoice the City. Any Personal Print Devices that are not networked will incur a \$50 monthly invoice, regardless of actual Impressions made. At such time that a non-networked Personal Print Device is added to the network or a meter reading is acquired, the Company shall assess actual Impressions made to date, and shall reconcile the invoicing (either via a credit on the next monthly billing cycle, or an additional charge for costs beyond the monthly fees) for the time period which the Personal Print Device was not connected to the network.

2.2.1. Personal Print Device List

Personal Device List	
PC301W	Personal Color Printer
MC250FW	Personal Color Copy/Scan/Print/Fax

2.2.2. Personal Print Device Pricing

Personal Print Device Impression Pricing Schedule				
Description	Year Five	Year Six	Year Seven	Year Eight
Black & White - Cost Per Impression				
8.5" x 11"	\$0.074	\$0.0762	\$0.0785	\$0.0809
8.5" x 14"	\$0.074	\$0.0762	\$0.0785	\$0.0809
11" x 17"	\$0.1480	\$0.1524	\$0.1570	\$0.1617
Color - Cost Per Impression				
8.5" x 11"	\$0.1700	\$0.1751	\$0.1804	\$0.1858
8.5" x 14"	\$0.17	\$0.1751	\$0.1804	\$0.1858
11" x 17"	N/A	N/A	N/A	N/A

Cost Per Convenience Machine Hard Drive
\$275 Per Device

ATTACHMENT 1

3. Convenience Machine Transition Billing. (2019 Refresh)

Company and City intend to replace old equipment (the “Old Convenience Machines”) from the initial term of this Master Agreement, with new equipment (i.e., the “Convenience Machines” as defined in this Contract) commencing on or about the Effective Date. Upon commencement of Convenience Machine installations, all monthly base fees for the Old Convenience Machines will cease, and prints will be charged at the then-prevailing cost per impression fee per Section 2.1 of this Appendix A2, to be included in standard monthly billing.

TABLE A2.1 - PRICING TABLE FOR CONVENIENCE MACHINES

Device #	Department	Proposed Model	Base Fee
19-138	Attorney's Office	IMC6000F	\$ 216.33
19-32	Aviation	MPC307	\$ 109.90
19-96	Aviation	IMC2500F	\$ 159.86
19-115	Aviation	MPC307	\$ 109.90
19-117	Aviation	IMC2500F	\$ 159.86
19-118	Aviation	IMC4500F	\$ 187.32
19-119	Aviation	MPC307	\$ 109.90
19-120	Aviation	IMC2500	\$ 139.67
19-121	Aviation	IMC2500FP	\$ 165.69
19-122	Aviation	MPC307	\$ 109.90
19-123	Aviation	IMC4500F	\$ 187.32
19-124	Aviation	IMC2500F	\$ 159.86
19-125	Aviation	IMC4500F	\$ 187.32
19-128	Aviation	IMC2500	\$ 139.67
19-129	Aviation	MPC307	\$ 109.90
19-130	Aviation	IMC2500F	\$ 159.86
19-131	Aviation	IMC4500F	\$ 187.32
19-132	Aviation	IMC4500F	\$ 187.32
19-133	Aviation	IMC6000F	\$ 216.33
19-134	Aviation	MPC6503F	\$ 357.29
19-261	Aviation	MPC307	\$ 109.90
19-265	Aviation	IMC2500	\$ 139.67
19-281	Aviation	PC301W	\$ 53.74
19-283	Aviation	IMC2500	\$ 139.67
19-284	Aviation	IMC2500	\$ 139.67
19-285	Aviation	IMC4500	\$ 167.12
19-301	Aviation	MPC307	\$ 109.90
19-302	Aviation	IMC2500	\$ 139.67
19-303	Aviation	PC301W	\$ 53.74
19-305	Aviation	PC301W	\$ 53.74
19-307	Aviation	IMC2500	\$ 139.67
19-308	Aviation	MC250FWB	\$ 56.72

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19-309	Aviation	MPC307	\$	109.90
19-357	Aviation	IMC2500F	\$	159.86
19-58	CATS	IMC2500F	\$	159.86
19-59	CATS	IMC2500F	\$	159.86
19-60	CATS	IMC4500F	\$	187.32
19-61	CATS	MC250FWB	\$	56.72
19-62	CATS	MC250FWB	\$	56.72
19-63	CATS	IMC2500	\$	139.67
19-64	CATS	IMC6000F	\$	216.33
19-65	CATS	IMC6000	\$	196.13
19-66	CATS	MPC6503F	\$	357.29
19-67	CATS	MPC307	\$	109.90
19-68	CATS	IMC4500	\$	167.12
19-69	CATS	IMC2500	\$	139.67
19-70	CATS	IMC2500F	\$	159.86
19-71	CATS	IMC2500	\$	139.67
19-72	CATS	IMC2500F	\$	159.86
19-73	CATS	MPC307	\$	109.90
19-74	CATS	MPC307	\$	109.90
19-75	CATS	IMC2500F	\$	159.86
19-76	CATS	IMC4500	\$	167.12
19-77	CATS	IMC4500	\$	167.12
19-152	CATS	MPC6503	\$	339.62
19-157	CATS	IMC2500F	\$	159.86
19-159	CATS	IMC4500F	\$	187.32
19-242	CATS	IMC2500F	\$	159.86
19-243	CATS	IMC2500	\$	139.67
19-244	CATS	IMC2500F	\$	159.86
19-245	CATS	IMC2500F	\$	159.86
19-246	CATS	MPC6503	\$	339.62
19-248	CATS	IMC2500	\$	139.67
19-249	CATS	IMC6000F	\$	216.33
19-250	CATS	IMC2500F	\$	159.86
19-251	CATS	IMC2500F	\$	159.86
19-255	CATS	IMC2500F	\$	159.86
19-290	CATS	IMC2500	\$	139.67
19-348	CATS	IMC2500	\$	139.67
19-349	CATS	SPC440DN	\$	-
19-350	CATS	SPC440DN	\$	-
19-351	CATS	PC301W	\$	53.74
19-352	CATS	PC301W	\$	53.74

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19-358	CATS	MC250FWB	\$	56.72
19-361	CATS	IMC2500	\$	139.67
19-257	CC&M	IMC6000	\$	196.13
19-33	CDOT	IMC4500F	\$	187.32
19-80	CDOT	IMC2500F	\$	159.86
19-81	CDOT	MPC307	\$	109.90
19-98	CDOT	IMC4500	\$	167.12
19-99	CDOT	IMC4500F	\$	187.32
19-103	CDOT	IMC2500F	\$	159.86
19-116	CDOT	IMC2500	\$	139.67
19-160	CDOT	IMC2500F	\$	159.86
19-162	CDOT	IMC4500	\$	167.12
19-163	CDOT	IMC4500	\$	167.12
19-164	CDOT	IMC4500	\$	167.12
19-165	CDOT	IMC6000	\$	196.13
19-178	CDOT	IMC2500F	\$	159.86
19-97	CDOT	MPC307	\$	109.90
19-100	CDOT	MPC307	\$	109.90
19-24	Charlotte Water	IMC2500F	\$	159.86
19-26	Charlotte Water	IMC2500F	\$	159.86
19-27	Charlotte Water	IMC2500F	\$	159.86
19-29	Charlotte Water	MPC307	\$	109.90
19-30	Charlotte Water	IMC2500F	\$	159.86
19-82	Charlotte Water	IMC2500F	\$	159.86
19-83	Charlotte Water	MPC307	\$	109.90
19-86	Charlotte Water	IMC2500F	\$	159.86
19-94	Charlotte Water	IMC2500F	\$	159.86
19-95	Charlotte Water	IMC4500F	\$	187.32
19-104	Charlotte Water	IMC2500F	\$	159.86
19-108	Charlotte Water	IMC2500F	\$	159.86
19-109	Charlotte Water	IMC2500F	\$	159.86
19-110	Charlotte Water	IMC2500F	\$	159.86
19-111	Charlotte Water	MPC6503F	\$	357.29
19-113	Charlotte Water	IMC2500F	\$	159.86
19-137	Charlotte Water	IMC4500F	\$	187.32
19-221	Charlotte Water	IMC2500F	\$	159.86
19-228	Charlotte Water	IMC2500F	\$	159.86
19-235	Charlotte Water	IMC2500F	\$	159.86
19-262	Charlotte Water	IMC2500	\$	139.67
19-289	Charlotte Water	MC250FWB	\$	56.72
19-304	Charlotte Water	MC250FWB	\$	56.72

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19-362	Charlotte Water	IMC2500FP	\$	165.69
19-363	Charlotte Water	MPC307	\$	109.90
19-364	Charlotte Water	MPC307	\$	109.90
19-365	Charlotte Water	MPC307	\$	109.90
19-156	City Clerk	MPC6503	\$	339.62
19-2	City Manager	MPC307	\$	109.90
19-4	City Manager	MPC307	\$	109.90
19-5	City Manager	MPC307	\$	109.90
19-6	City Manager	MPC307	\$	109.90
19-3	City Manager/Legal/Budget	MPC6503P	\$	345.87
19-16	CMPD	IMC6000P	\$	201.96
19-22	CMPD	IMC4500FP	\$	193.14
19-23	CMPD	IMC4500FP	\$	193.14
19-25	CMPD	IMC6000FP	\$	222.15
19-31	CMPD	IMC4500FP	\$	193.14
19-37	CMPD	MPC307	\$	109.90
19-38	CMPD	IMC6000FP	\$	222.15
19-39	CMPD	IMC2500FP	\$	165.69
19-40	CMPD	IMC2500FP	\$	165.69
19-41	CMPD	IMC4500FP	\$	193.14
19-42	CMPD	IMC4500FP	\$	193.14
19-43	CMPD	IMC4500FP	\$	193.14
19-44	CMPD	IMC4500FP	\$	193.14
19-45	CMPD	IMC6000FP	\$	222.15
19-46	CMPD	IMC6000FP	\$	222.15
19-48	CMPD	MC250FWB	\$	56.72
19-50	CMPD	IMC4500FP	\$	193.14
19-51	CMPD	IMC4500FP	\$	193.14
19-52	CMPD	MC250FWB	\$	56.72
19-78	CMPD	IMC4500FP	\$	193.14
19-84	CMPD	IMC6000FP	\$	222.15
19-85	CMPD	IMC2500FP	\$	165.69
19-88	CMPD	MPC307	\$	109.90
19-89	CMPD	IMC4500FP	\$	193.14
19-90	CMPD	IMC4500FP	\$	193.14
19-91	CMPD	IMC2500FP	\$	165.69
19-93	CMPD	MC250FWB	\$	56.72
19-135	CMPD	IMC4500FP	\$	193.14
19-136	CMPD	MC250FWB	\$	56.72
19-153	CMPD	IMC2500	\$	139.67
19-179	CMPD	IMC2500FP	\$	165.69

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19-180	CMPD	IMC2500FP	\$	165.69
19-181	CMPD	IMC2500FP	\$	165.69
19-182	CMPD	IMC2500FP	\$	165.69
19-183	CMPD	IMC2500P	\$	145.49
19-184	CMPD	IMC2500FP	\$	165.69
19-185	CMPD	IMC2500FP	\$	165.69
19-186	CMPD	IMC2500FP	\$	165.69
19-187	CMPD	IMC2500FP	\$	165.69
19-188	CMPD	IMC2500FP	\$	165.69
19-189	CMPD	MPC307	\$	109.90
19-190	CMPD	MPC307	\$	109.90
19-191	CMPD	MPC307	\$	109.90
19-192	CMPD	MPC307	\$	109.90
19-193	CMPD	IMC4500FP	\$	193.14
19-194	CMPD	IMC4500FP	\$	193.14
19-195	CMPD	IMC4500FP	\$	193.14
19-196	CMPD	IMC4500FP	\$	193.14
19-197	CMPD	IMC6000FP	\$	222.15
19-198	CMPD	IMC4500FP	\$	193.14
19-199	CMPD	IMC6000FP	\$	222.15
19-200	CMPD	IMC6000FP	\$	222.15
19-201	CMPD	IMC6000FP	\$	222.15
19-202	CMPD	IMC6000FP	\$	222.15
19-203	CMPD	IMC6000FP	\$	222.15
19-204	CMPD	IMC2500FP	\$	165.69
19-205	CMPD	IMC2500FP	\$	165.69
19-206	CMPD	IMC2500FP	\$	165.69
19-207	CMPD	IMC2500FP	\$	165.69
19-208	CMPD	IMC2500FP	\$	165.69
19-209	CMPD	IMC2500	\$	139.67
19-210	CMPD	IMC4500FP	\$	193.14
19-211	CMPD	IMC4500FP	\$	193.14
19-212	CMPD	IMC4500FP	\$	193.14
19-213	CMPD	MC250FWB	\$	56.72
19-214	CMPD	IMC2500FP	\$	165.69
19-218	CMPD	IMC2500FP	\$	165.69
19-219	CMPD	IMC2500FP	\$	165.69
19-220	CMPD	IMC4500F	\$	187.32
19-226	CMPD	IMC4500FP	\$	193.14
19-227	CMPD	IMC2500FP	\$	165.69
19-230	CMPD	IMC2500P	\$	145.49

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19-231	CMPD	MPC307	\$	109.90
19-232	CMPD	IMC4500P	\$	172.94
19-233	CMPD	IMC4500P	\$	172.94
19-236	CMPD	IMC2500FP	\$	165.69
19-237	CMPD	IMC4500FP	\$	193.14
19-238	CMPD	IMC6000FP	\$	222.15
19-239	CMPD	MPC307	\$	109.90
19-240	CMPD	IMC6000FP	\$	222.15
19-241	CMPD	IMC4500FP	\$	193.14
19-252	CMPD	IMC2500FP	\$	165.69
19-253	CMPD	IMC6000P	\$	201.96
19-254	CMPD	MPC307	\$	109.90
19-259	CMPD	PC301W	\$	53.74
19-260	CMPD	MC250FWB	\$	56.72
19-263	CMPD	PC301W	\$	53.74
19-266	CMPD	IMC4500	\$	167.12
19-267	CMPD	MPC307	\$	109.90
19-268	CMPD	MPC307	\$	109.90
19-269	CMPD	PC301W	\$	53.74
19-270	CMPD	PC301W	\$	53.74
19-271	CMPD	PC301W	\$	53.74
19-272	CMPD	PC301W	\$	53.74
19-273	CMPD	PC301W	\$	53.74
19-274	CMPD	PC301W	\$	53.74
19-275	CMPD	PC301W	\$	53.74
19-276	CMPD	PC301W	\$	53.74
19-277	CMPD	PC301W	\$	53.74
19-278	CMPD	PC301W	\$	53.74
19-346	CMPD	PC301W	\$	53.74
19-353	CMPD	MPC307	\$	109.90
19-355	CMPD	SPC440DN	\$	-
19-279	Charlotte Water	PC301W	\$	53.74
19-224	Community Relations	IMC2500FP	\$	165.69
19-264	Community Relations	IMC4500	\$	167.12
19-1	General Services	IMC4500F	\$	187.32
19-114	General Services	IMC4500F	\$	187.32
19-142	General Services	IMC6000	\$	196.13
19-144	General Services	IMC6000	\$	196.13
19-168	General Services	IMC2500	\$	139.67
19-256	General Services	IMC2500F	\$	159.86
19-141	General Services	IMC4500	\$	167.12

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19-143	General Services	IMC6000F	\$	216.33
19-145	General Services	MPC6503	\$	339.62
19-225	General Services	IMC4500	\$	167.12
19-306	General Services	IMC2500	\$	139.67
19-356	General Services	IMC2500	\$	139.67
19-53	Finance	MPC307	\$	109.90
19-56	Finance	IMC4500	\$	167.12
19-57	Finance	IMC6000F	\$	216.33
19-87	Finance	IMC2500FP	\$	165.69
19-147	Finance	MPC6503F	\$	357.29
19-148	Finance	MPC6503F	\$	357.29
19-149	Finance	IMC2500FP	\$	165.69
19-310	Finance	IMC4500FP	\$	193.14
19-34	Fire	IMC4500	\$	167.12
19-35	Fire	IMC2500F	\$	159.86
19-36	Fire	IMC2500F	\$	159.86
19-47	Fire	IMC6000F	\$	216.33
19-49	Fire	MPC307	\$	109.90
19-105	Fire	IMC2500F	\$	159.86
19-106	Fire	IMC2500F	\$	159.86
19-107	Fire	IMC4500F	\$	187.32
19-258	Fire	IMC2500	\$	139.67
19-280	Fire	IMC6000	\$	196.13
19-286	Fire	MC250FWB	\$	56.72
19-287	Fire	MPC307	\$	109.90
19-288	Fire	MC250FWB	\$	56.72
19-295	Fire	MC250FWB	\$	56.72
19-296	Fire	MC250FWB	\$	56.72
19-297	Fire	MC250FWB	\$	56.72
19-298	Fire	MC250FWB	\$	56.72
19-299	Fire	MC250FWB	\$	56.72
19-300	Fire	MC250FWB	\$	56.72
19-311	Fire	MC250FWB	\$	56.72
19-312	Fire	MC250FWB	\$	56.72
19-313	Fire	MC250FWB	\$	56.72
19-314	Fire	MC250FWB	\$	56.72
19-315	Fire	MC250FWB	\$	56.72
19-316	Fire	MC250FWB	\$	56.72
19-317	Fire	MC250FWB	\$	56.72
19-318	Fire	MC250FWB	\$	56.72
19-319	Fire	MC250FWB	\$	56.72

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19-320	Fire	MC250FWB	\$	56.72
19-321	Fire	MC250FWB	\$	56.72
19-322	Fire	MC250FWB	\$	56.72
19-323	Fire	MC250FWB	\$	56.72
19-324	Fire	MC250FWB	\$	56.72
19-325	Fire	MC250FWB	\$	56.72
19-326	Fire	MC250FWB	\$	56.72
19-327	Fire	MC250FWB	\$	56.72
19-328	Fire	MC250FWB	\$	56.72
19-329	Fire	MC250FWB	\$	56.72
19-330	Fire	MC250FWB	\$	56.72
19-331	Fire	MC250FWB	\$	56.72
19-332	Fire	MC250FWB	\$	56.72
19-333	Fire	MC250FWB	\$	56.72
19-334	Fire	MC250FWB	\$	56.72
19-335	Fire	MC250FWB	\$	56.72
19-336	Fire	MC250FWB	\$	56.72
19-337	Fire	MC250FWB	\$	56.72
19-338	Fire	MC250FWB	\$	56.72
19-339	Fire	MC250FWB	\$	56.72
19-340	Fire	MC250FWB	\$	56.72
19-341	Fire	MC250FWB	\$	56.72
19-342	Fire	MC250FWB	\$	56.72
19-343	Fire	MC250FWB	\$	56.72
19-344	Fire	MC250FWB	\$	56.72
19-345	Fire	MC250FWB	\$	56.72
19-359	Fire	MPC307	\$	109.90
19-14	General Services	MPC307	\$	109.90
19-15	General Services	MC250FWB	\$	56.72
19-17	General Services	IMC2500	\$	139.67
19-101	General Services	MPC307	\$	109.90
19-102	General Services	MPC307	\$	109.90
19-126	General Services	MPC307	\$	109.90
19-127	General Services	MC250FWB	\$	56.72
19-151	General Services	IMC4500F	\$	187.32
19-229	General Services	MPC307	\$	109.90
19-234	General Services	MPC307	\$	109.90
19-247	General Services	MPC307	\$	109.90
19-8	H&NS	IMC2500F	\$	159.86
19-9	H&NS	MPC307	\$	109.90
19-10	H&NS	IMC4500F	\$	187.32

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19-11	H&NS	IMC4500F	\$	187.32
19-12	H&NS	IMC4500F	\$	187.32
19-13	H&NS	IMC4500F	\$	187.32
19-215	Human Resources	MPC307	\$	109.90
19-216	Human Resources	MPC307	\$	109.90
19-217	Human Resources	IMC4500	\$	167.12
19-282	Human Resources	MC250FWB	\$	56.72
19-360	Human Resources	MPC307	\$	109.90
19-28	I&T	MPC307	\$	109.90
19-112	I&T	MPC307	\$	109.90
19-146	I&T	IMC4500	\$	167.12
19-166	I&T	MPC307	\$	109.90
19-167	I&T	IMC2500F	\$	159.86
19-158	Internal Audit	IMC2500	\$	139.67
19-54	Neighborhood Services	IMC4500FP	\$	193.14
19-55	Neighborhood Services	MPC6503FP	\$	363.54
19-79	Neighborhood Services	IMC4500FP	\$	193.14
19-92	Neighborhood Services	IMC4500FP	\$	193.14
19-169	Neighborhood Services	MPC307	\$	109.90
19-170	Neighborhood Services	MPC307	\$	109.90
19-171	Neighborhood Services	IMC2500FP	\$	165.69
19-172	Neighborhood Services	IMC4500FP	\$	193.14
19-173	Neighborhood Services	MPC307	\$	109.90
19-174	Neighborhood Services	IMC4500FP	\$	193.14
19-175	Neighborhood Services	IMC4500FP	\$	193.14
19-176	Neighborhood Services	IMC4500FP	\$	193.14
19-177	Neighborhood Services	IMC6000FP	\$	222.15
19-354	Neighborhood Services	IMC6000	\$	196.13
19-154	Planning	IMC4500F	\$	187.32
19-155	Planning	MPC6503F	\$	357.29
19-223	Planning	IMC2500FP	\$	165.69
19-19	Solid Waste	IMC4500F	\$	187.32
19-20	Solid Waste	IMC6000F	\$	216.33
19-21	Solid Waste	MPC6503F	\$	357.29
19-347	Solid Waste	PC301W	\$	53.74
19-291	Solid Waste	MC250FWB	\$	56.72
19-292	Solid Waste	MC250FWB	\$	56.72
19-293	Solid Waste	MC250FWB	\$	56.72
19-294	Solid Waste	MC250FWB	\$	56.72
19-139	Strategy & Budget	IMC4500	\$	167.12
			\$	51,213.64

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**Contract#: 2016000009
Amendment#: 3
Vendor#: 129760**

Table A2.2 – NET ADD PRICING TABLES

Model	Description	BASE HARDWARE	OPTIONAL HARDWARE	
		Equipment Base Payment w/48 Month Lease Rate (Per Device)	Fax Option Base w/48 month Lease Rate	Postscript Option Base w/48 month Lease Rate
IMC2500		\$ 95.45	\$ 20.20	\$ 5.82
IMC4500		\$ 122.91	\$ 20.20	\$ 5.82
IMC6000		\$ 151.92	\$ 20.20	\$ 5.82
IMC6503		\$ 295.40	\$ 17.67	\$ 6.25
MPC307	Postscript Standard	\$ 65.68	N/A	Included
PC301W	Postscript Standard	\$ 9.52	N/A	Included
MC205FWB	Postscript Standard	\$ 12.50	N/A	Included

ATTACHMENT 2

APPENDIX A3: PRINT SHOP PRICING

This Print Shop Pricing Schedule is an Appendix to and is incorporated into the CONTRACT TO PROVIDE MANAGED PRINT SERVICES AND RELATED PRODUCTS, SERVICES, AND SOLUTIONS (the "Contract") between the City of Charlotte and Ricoh USA, Inc. Capitalized terms not defined in this Appendix shall have the meanings assigned to such terms in the Contract.

Print Shop Pricing				
Description	Year 5	Year 6	Year 7	Year 8
8.5x11, 20#, no hole, 1 sided	0.03550	0.03674	0.03803	0.03936
8.5x11, 20#, no hole, 2 sided	0.06010	0.06220	0.06438	0.06663
8.5x14, 20#, no hole, 1 sided	0.04370	0.04523	0.04681	0.04845
8.5x14, 20#, no hole, 2 sided	0.07430	0.07690	0.07959	0.08238
11x17, 20#, no hole, 1 sided	0.04920	0.05092	0.05270	0.05455
11x17, 20#, no hole, 2 sided	0.07430	0.07690	0.07959	0.08238
8.5x11, 28# color copy, 1 sided	0.08960	0.09274	0.09598	0.09934
8.5x11, 28# color copy, 2 sided	0.17920	0.18547	0.19196	0.19868
8.5x14, 28# color copy, 1 sided	0.10930	0.11313	0.11708	0.12118
8.5x14, 28# color copy, 2 sided	0.19670	0.20358	0.21071	0.21808
11x17, 28# color copy, 1 sided	0.15300	0.15836	0.16390	0.16963
11x17, 28# color copy, 2 sided	0.27320	0.28276	0.29266	0.30290
Oversize copying per square foot	0.27320	0.28276	0.29266	0.30290
8.5x11, 20#, 3 hole, 1 sided	0.03610	0.03736	0.03867	0.04002
8.5x11, 20#, 3 hole, 2 sided	0.06120	0.06334	0.06556	0.06785
8.5x11, 20# pastel paper, per side	0.04920	0.05092	0.05270	0.05455
8.5x11, 60# Hots paper, per side	0.05460	0.05651	0.05849	0.06054
Drilling (per hole per sheet)	0.00328	0.00339	0.00351	0.00364
Spiral binding up to 100 pages	1.00000	1.03500	1.07123	1.10872
Tape Binding up to 100 pages	1.25000	1.29375	1.33903	1.38590
GBC binding up to 100 pages	1.00000	1.03500	1.07123	1.10872
Folding (per fold), up to 24# paper	0.01640	0.01697	0.01757	0.01818
Cutting (per cut, per sheet)	0.00270	0.00279	0.00289	0.00299
Laminating 8.5x11, 5mL	0.77000	0.79695	0.82484	0.85371
Laminating 8.5x14, 5mL	1.09270	1.13094	1.17053	1.21150
Laminating 11x17, 5mL	1.09270	1.13094	1.17053	1.21150
NCR - Carbonless 2 part	0.30000	0.31050	0.32137	0.33262
NCR - Carbonless 3 part	0.47000	0.48645	0.50348	0.52110
NCR - Carbonless 4 part	0.61000	0.63135	0.65345	0.67632
Shrink-wrap per 100 sheets	0.16390	0.16964	0.17557	0.18172
Chip board	0.10930	0.11313	0.11708	0.12118
Hand time, collation, per hour	27.32000	28.27620	29.26587	30.29017

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Tab, 90# white 5 bank	0.14210	0.14707	0.15222	0.15755
Cardstock, 67# white, per side	0.06010	0.06220	0.06438	0.06663
Cardstock, 67# pastel, per side	0.07100	0.07349	0.07606	0.07872
Cardstock, 67# Hots, per side	0.08200	0.08487	0.08784	0.09091
Padding	0.29500	0.30533	0.31601	0.32707
Slip sheet	0.02190	0.02267	0.02346	0.02428
Saddle stitch 8.5x11	0.27320	0.28276	0.29266	0.30290
8.5 x 11 28# no hole , 1 side	0.05900	0.06107	0.06320	0.06541
saddle stitch 11 X 17	0.43500	0.45023	0.46598	0.48229
Type set tab (per tab)	1.94644	2.01457	2.08508	2.15805
Vinyl/clear covers	0.46063	0.47675	0.49344	0.51071
8.5 x 11 color copy 80# white	0.21748	0.22509	0.23297	0.24112
67# pastel by the ream	9.71045	10.05032	10.40208	10.76615
20#hot by the ream	9.44438	9.77493	10.11705	10.47115
67# hots by the ream	14.06565	14.55795	15.06748	15.59484
67# white by the ream	9.68760	10.02667	10.37760	10.74082
67# pastel by the sheet	0.03170	0.03281	0.03396	0.03515
67# white by the sheet	0.03875	0.04011	0.04151	0.04296
67# hots by the sheet	0.05630	0.05827	0.06031	0.06243
24# hots by the sheet	0.02828	0.02927	0.03029	0.03135
24# hots by the ream	9.44438	9.77493	10.11705	10.47115
20# pastel by the sheet	0.02175	0.02251	0.02329	0.02411
20# pastel by the ream	5.95125	6.15954	6.37513	6.59826
20# 3 hole paper	0.00914	0.00946	0.00979	0.01013
11x17 pastel	0.02588	0.02678	0.02772	0.02869
8.5 x 11 , 20# paper by the case	44.89830	46.46974	48.09618	49.77955
8.5 x 14 , 20# paper by the case	58.09455	60.12786	62.23233	64.41047
1" White Binders	1.94644	2.01457	2.08508	2.15805
1.5" White Binders	1.94644	2.01457	2.08508	2.15805
2" White Binders	3.05559	3.16253	3.27322	3.38779
2.5" White Binders	3.61016	3.73652	3.86730	4.00265
3" White Binders	6.00000	6.21000	6.42735	6.65231
11 x 17 color copy 80# white	0.27185	0.28137	0.29122	0.30141
Print Address on Mail Piece	0.03262	0.03377	0.03495	0.03617
Business Cards (250)	15.91313	16.47008	17.04654	17.64317
Business Cards one color (500)	23.87000	24.70545	25.57014	26.46510

LEC Mail Services Labor	Year 5	Year 6	Year 7	Year 8
(1) Full Time Site Supervisor	\$5,954.53	\$6,162.94	\$6,378.64	\$6,601.89

ATTACHMENT 3

EXHIBIT G – CONVENIENCE MACHINE LIST

Below is the list of Convenience Machines that the Company will provide to the City for use under this Contract. Additions to this list shall be made through the use of the Supplemental Form provided as **Exhibit E**.

See TABLE A2.1 - PRICING TABLE FOR CONVENIENCE MACHINES