

EXHIBIT A - PRICING SHEET
RADIOS AND COMMUNICATION EQUIPMENT
MOTOROLA SOLUTIONS, INC.

Contract #: 202000396
Amendment #: 1
Vendor #: 25525

MOTOROLA APX 900 SERIES PORTABLE RADIOS							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
APX 900 7/800 MHZ	Model 2	H92UCF9PW6 N	H92UCF9PW6 N	\$1,197.75	\$1,423.50	\$225.75	18.85%
APX 900 VHF	Model 2	H92KDF9PW6 N	H92KDF9PW6 N	\$1,197.75	\$1,423.50	\$225.75	18.85%
APX 900 UHFR1	Model 2	H92QDF9PW6 N	H92QDF9PW6 N	\$1,197.75	\$1,423.50	\$225.75	18.85%
APX 900 UHFR2	Model 2	H92SDF9PW6 N	H92SDF9PW6 N	\$1,197.75	\$1,423.50	\$225.75	18.85%
APX 900 7/800 MHZ	Model 3	H92UCH9PW7 N	H92UCH9PW7 N	\$1,352.25	\$1,606.50	\$254.25	18.80%
APX 900 VHF	Model 3	H92KDH9PW7 N	H92KDH9PW7 N	\$1,352.25	\$1,606.50	\$254.25	18.80%
APX 900 UHFR1	Model 3	H92QDH9PW7 N	H92QDH9PW7 N	\$1,352.25	\$1,606.50	\$254.25	18.80%
APX 900 UHFR2	Model 3	H92SDH9PW7 N	H92SDH9PW7 N	\$1,352.25	\$1,606.50	\$254.25	18.80%
MOTOROLA APX 900 SERIES ACCESSORIES							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
Programming Cable		Q157	Q157	\$56.25	\$83.00	\$26.75	47.56%
Antenna HLCL,136MHZ MIN,1.577GHZ		NAR6593	NAR6593	\$29.26	\$41.04	\$11.78	40.26%
Battery IMPRES 2100 mAh		PMNN4491	PMNN4491	\$84.70	\$115.50	\$30.80	36.36%
Battery Charger (Single Bay)		PMPN4174	PMPN4174	\$58.52	\$82.08	\$23.56	40.26%
Battery Charger (Multiple Bay)		PMPN4284	PMPN4284	\$504.35	\$707.40	\$203.05	40.26%
Battery Charger (Vehicular)		NNTN8525	NNTN8525	\$73.15	\$102.60	\$29.45	40.26%
Remote Speaker Microphone		PMMN4069	PMMN4069	\$102.41	\$110.60	\$8.19	8.00%
Remote Speaker Microphone with Antenna		PMMN4059B	PMMN4059B	\$126.28	\$177.12	\$50.84	40.26%
Headset (Wired)		RMN5058A	RMN5058A	\$69.30	\$100.12	\$30.82	44.47%
Headset (Wireless/Bluetooth)		NNTN8296	NNTN8296	\$138.60	\$194.40	\$55.80	40.26%
Carry Case		PMLN5846	PMLN5846	\$47.74	\$66.96	\$19.22	40.26%
Belt Clip		PMLN4651	PMLN4651	\$9.24	\$9.98	\$0.74	8.01%
3 Year Service from the Start Lite		H885	H885	\$90.00	\$95.00	\$5.00	5.56%
5 Year Service from the Start Lite		Q887	Q887	\$162.00	\$170.00	\$8.00	4.94%
PROGRAMMING OVER P25		G996	G996	\$75.00	\$110.00	\$35.00	46.67%
MULTIKEY		H869	H869	\$56.25	\$363.00	\$306.75	545.33%
TDMA OPERATION		QA00580	QA00580	\$337.50	\$495.00	\$157.50	46.67%
DIGITAL TONE SIGNALING		QA09000	QA09000	\$112.50	\$123.75	\$11.25	10.00%
P25 CONVENTIONAL		QA04097	QA04097	\$262.50	\$288.75	\$26.25	10.00%
ENHANCED DATA		QA03399	QA03399	\$112.50	\$123.75	\$11.25	10.00%
P25 LINK LAYER		QA01767	QA01767	\$75.00	\$82.50	\$7.50	10.00%
MISSION CRITICAL GEOFENCE		QA09012	QA09012	\$112.50	\$123.75	\$11.25	10.00%
GROUP SERVICES		QA09008	QA09008	\$112.50	\$123.75	\$11.25	10.00%

MOTOROLA APX 900 SERIES REQUIRED OPTIONS							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
P25 9600 Baud Trunking		QA04096	QA04096	\$802.50	\$882.75	\$80.25	10.00%
MOTOROLA APX 900 SERIES RECOMMENDED OPTIONS							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
ADP Encryption	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%

For all items not included in this price schedule that may be added during the term of the Contract, including but not limited to additional radios and OEM accessories, the City shall pay a fixed percentage discount from the Company's most recent pricing list. The full catalog pricing is available upon request.

PERCENT DISCOUNT FROM LIST PRICE	
Portable Radios	25%
OEM Accessories	23%

MOTOROLA APX 1000 SERIES PORTABLE RADIOS							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
APX 1000 7/800 MHZ	Model 1.5	H84UCD9PW5 N	H84UCD9PW5 N	\$1,043.25	Discontinued	-	-
APX 1000 VHF	Model 1.5	H84KDD9PW5 N	H84KDD9PW5 N	\$1,043.25	Discontinued	-	-
APX 1000 UHF	Model 1.5	H84QDD9PW5 N	H84QDD9PW5 N	\$1,043.25	Discontinued	-	-
APX 1000 7/800 MHZ	Model 2	H84UCF9PW6 N	H84UCF9PW6 N	\$1,197.75	Discontinued	-	-
APX 1000 VHF	Model 2	H84KDF9PW6 N	H84KDF9PW6 N	\$1,197.75	Discontinued	-	-
APX 1000 UHF	Model 2	H84QDF9PW6 N	H84QDF9PW6 N	\$1,197.75	Discontinued	-	-
APX 1000 7/800 MHZ	Model 3	H84UCH9PW7 N	H84UCH9PW7 N	\$1,352.25	Discontinued	-	-
APX 1000 VHF	Model 3	H84KDH9PW7 N	H84KDH9PW7 N	\$1,352.25	Discontinued	-	-
APX 1000 UHF	Model 3	H84QDH9PW7 N	H84QDH9PW7 N	\$1,352.25	Discontinued	-	-
MOTOROLA APX 1000 SERIES ACCESSORIES							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
Programming Cable		Q157	Q157	\$56.25	Discontinued	-	-
Antenna HLCL,136MHZ MIN,1.577GHZ		NAR6593	NAR6593	\$29.26	Discontinued	-	-
IMPRES LI-ION 2000MAH Battery		NNTN8128	NNTN8128	\$90.09	Discontinued	-	-
Battery IMPRES 2800 MAH		PMNN4448	PMNN4448	\$112.42	Discontinued	-	-
Battery Charger (Single Bay)		PMPN4174	PMPN4174	\$58.52	Discontinued	-	-
Battery Charger (Multiple Bay)		PMPN4284A	PMPN4284A	\$504.35	Discontinued	-	-
Battery Charger (Vehicular)		NNTN8525	NNTN8525	\$73.15	Discontinued	-	-
Remote Speaker Microphone		PMMN4069	PMMN4069	\$102.41	Discontinued	-	-
Remote Speaker Microphone with Antenna		PMMN4059B	PMMN4059B	\$126.28	Discontinued	-	-
Headset (Wired)		RMN5058A	RMN5058A	\$69.30	Discontinued	-	-
Headset (Wireless/Bluetooth)		NNTN8296	NNTN8296	\$138.60	Discontinued	-	-
Carry Case		PMLN5846	PMLN5846	\$47.74	Discontinued	-	-
Belt Clip		PMLN4651	PMLN4651	\$9.24	Discontinued	-	-
3 Year Service from the Start Lite		H885	H885	\$90.00	Discontinued	-	-
5 Year Service from the Start Lite		Q887	Q887	\$162.00	Discontinued	-	-
PROGRAMMING OVER P25		G996	G996	\$75.00	Discontinued	-	-
MULTIKEY		H869	H869	\$56.25	Discontinued	-	-
TDMA OPERATION		QA00580	QA00580	\$337.50	Discontinued	-	-
DIGITAL TONE SIGNALING		QA09000	QA09000	\$112.50	Discontinued	-	-
P25 CONVENTIONAL		QA04097	QA04097	\$262.50	Discontinued	-	-
ENHANCED DATA		QA03399	QA03399	\$112.50	Discontinued	-	-
P25 LINK LAYER		QA01767	QA01767	\$75.00	Discontinued	-	-
MISSION CRITICAL GEOFENCE		QA09012	QA09012	\$112.50	Discontinued	-	-

Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
GROUP SERVICES		QA09008	QA09008	\$112.50	Discontinued	-	-

MOTOROLA APX 1000 SERIES REQUIRED OPTIONS

Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
P25 9600 Baud Trunking		QA04096	QA04096	\$802.50	Discontinued	-	-

MOTOROLA APX 1000 SERIES RECOMMENDED OPTIONS

Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
ADP Encryption	Included in Radio			\$0.00	Discontinued	-	-

For all items not included in this price schedule that may be added during the term of the Contract, including but not limited to additional radios and OEM accessories, the City shall pay a fixed percentage discount from the Company's most recent pricing list. The full catalog pricing is available upon request.

PERCENT DISCOUNT FROM LIST PRICE	
Portable Radios	25%
OEM Accessories	23%

MOTOROLA APX 4000 SERIES PORTABLE RADIOS							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
APX 4000 7/800 MHZ	Model 2	H51UCF9PW6 N	H51UCF9PW6 N	\$1,472.25	\$1,749.00	\$276.75	18.80%
APX 4000 VHF	Model 2	H51KDF9PW6 N	H51KDF9PW6 N	\$1,472.25	\$1,749.00	\$276.75	18.80%
APX 4000 UHFR1	Model 2	H51QDF9PW6 N	H51QDF9PW6 N	\$1,472.25	\$1,749.00	\$276.75	18.80%
APX 4000 UHFR2	Model 2	H51SDF9PW6 N	H51SDF9PW6 N	\$1,472.25	\$1,749.00	\$276.75	18.80%
APX 4000 7/800 MHZ	Model 3	H51UCH9PW7 N	H51UCH9PW7 N	\$1,794.00	\$2,130.75	\$336.75	18.77%
APX 4000 VHF	Model 3	H51KDH9PW7 N	H51KDH9PW7 N	\$1,794.00	\$2,130.75	\$336.75	18.77%
APX 4000 UHFR1	Model 3	H51QDH9PW7 N	H51QDH9PW7 N	\$1,794.00	\$2,130.75	\$336.75	18.77%
APX 4000 UHFR2	Model 3	H51SDH9PW7 N	H51SDH9PW7 N	\$1,794.00	\$2,130.75	\$336.75	18.77%
MOTOROLA APX 4000 SERIES ACCESSORIES							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
Programming Cable		Q157	Q157	\$56.25	\$62.25	\$6.00	10.67%
Antenna		NAR6593	NAR6593	\$29.26	\$41.04	\$11.78	40.26%
Battery IMPRES Li-Ion 1900 MAH		NNTN8128	NNTN8128	\$90.09	\$122.85	\$32.76	36.36%
Battery IMPRES Li-Ion 2350 MAH		PMNN4424	PMNN4424	\$103.95	\$141.75	\$37.80	36.36%
IMPRES LI-ION 2800MAH Battery		PMNN4448	PMNN4448	\$112.42	\$153.30	\$40.88	36.36%
Battery Charger (Single Bay)		PMPN4174	PMPN4174	\$58.52	\$82.08	\$23.56	40.26%
Battery Charger (Multiple Bay)		PMPN4284	PMPN4284	\$504.35	\$707.40	\$203.05	40.26%
Battery Charger (Vehicular)		NNTN8525	NNTN8525	\$73.15	\$102.60	\$29.45	40.26%
Remote Speaker Microphone		PMMN4069	PMMN4069	\$102.41	\$143.64	\$41.23	40.26%
Remote Speaker Microphone with Antenna		PMMN4059B	PMMN4059B	\$126.28	\$177.12	\$50.84	40.26%
Headset (Wired)		RMN5058A	RMN5058A	\$69.30	\$100.12	\$30.82	44.47%
Headset (Wireless/Bluetooth)		NNTN8296	NNTN8296	\$138.60	\$194.40	\$55.80	40.26%
Carry Case		PMLN7182	PMLN7182	\$50.82	\$54.89	\$4.07	8.01%
Belt Clip		PMLN7008	PMLN7008	\$10.01	\$31.60	\$21.59	215.68%
3 Year Service from the Start Lite		H885	H885	\$90.00	\$95.00	\$5.00	5.56%
5 Year Service from the Start Lite		Q887	Q887	\$162.00	\$170.00	\$8.00	4.94%
SOFTWARE P25 CONVENTIONAL		Q811	Q811	\$487.50	\$487.50	\$0.00	0.00%
ANALOG CONVENTIONAL		QA02829	QA02829	\$300.00	\$300.00	\$0.00	0.00%
EXTREME NOISE REDUCTION		QA01833	QA01833	\$18.75	\$18.75	\$0.00	0.00%
ENHANCED DATA		QA03399	QA03399	\$112.50	\$123.75	\$11.25	10.00%
MULTIKEY		H869	H869	\$56.25	\$363.00	\$306.75	545.33%
TDMA OPERATION		QA00580	QA00580	\$337.50	\$495.00	\$157.50	46.67%
DIGITAL TONE SIGNALING		QA09000	QA09000	\$112.50	\$123.75	\$11.25	10.00%
APX Personnel Accountability		Q445	Q445	\$112.50	\$123.75	\$11.25	10.00%

EXHIBIT A - PRICING SHEET
RADIOS AND COMMUNICATION EQUIPMENT
MOTOROLA SOLUTIONS, INC.

Contract #: 2020000396
Amendment #: 1
Vendor #: 25525

Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
MISSION CRITICAL GEOFENCE		QA09012	QA09012	\$112.50	\$123.75	\$11.25	10.00%
GROUP SERVICES		QA09008	QA09008	\$112.50	\$123.75	\$11.25	10.00%
P25 CONVENTIONAL		Q811	Q811	\$487.50	\$487.50	\$0.00	0.00%
SUBMERSIBLE (DELTA T)		H499	H499	\$187.50	\$275.00	\$87.50	46.67%
MANDOWN OPERATION		QA01843	QA01843	\$112.50	\$123.75	\$11.25	10.00%

MOTOROLA APX 4000 SERIES REQUIRED OPTIONS

Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
SmartZone Operation	Included in P25 9600 Baud Trunking			\$0.00	\$0.00	\$0.00	0.00%
P25 9600 Baud Trunking		QA02756	QA02756	\$1,177.50	\$1,295.25	\$117.75	10.00%

MOTOROLA APX 4000 SERIES RECOMMENDED OPTIONS

Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
ADP Encryption	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Integrated Voice & Data (IV&D)	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Integrated GPS	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Advanced System Key (ASK)	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Radio Authentication		QA01767	QA01767	\$75.00	\$82.50	\$7.50	10.00%
Programming Over P25 (OTAP)		G996	G996	\$75.00	\$82.50	\$7.50	10.00%
Bluetooth	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Smart Battery Charging System	Included with Batteries and Charging Systems			\$0.00	\$0.00	\$0.00	0.00%

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PERCENT DISCOUNT FROM LIST PRICE	
Portable Radios	25%
OEM Accessories	23%

MOTOROLA APX 6000 SERIES PORTABLE RADIOS							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
APX 6000 7/800 MHZ	Model 1.5	H98UCD9PW5BN	H98UCD9PW5BN	\$2,028.75	\$2,409.75	\$381.00	18.78%
APX 6000 VHF	Model 1.5	H98KGD9PW5BN	H98KGD9PW5BN	\$2,028.75	\$2,409.75	\$381.00	18.78%
APX 6000 UHFR1	Model 1.5	H98QDD9PW5BN	H98QDD9PW5BN	\$2,028.75	\$2,409.75	\$381.00	18.78%
APX 6000 UHFR2	Model 1.5	H98SDD9PW5BN	H98SDD9PW5BN	\$2,028.75	\$2,409.75	\$381.00	18.78%
APX6000 7/800 MHZ	Model 2.5	H98UCF9PW6BN	H98UCF9PW6BN	\$2,269.50	\$2,696.25	\$426.75	18.80%
APX 6000 VHF	Model 2.5	H98KGF9PW6BN	H98KGF9PW6BN	\$2,269.50	\$2,696.25	\$426.75	18.80%
APX 6000 UHFR1	Model 2.5	H98QDF9PW6BN	H98QDF9PW6BN	\$2,269.50	\$2,696.25	\$426.75	18.80%
APX 6000 UHFR2	Model 2.5	H98SDF9PW6BN	H98SDF9PW6BN	\$2,269.50	\$2,696.25	\$426.75	18.80%
APX 6000 7/800 MHZ	Model 3.5	H98UCH9PW7BN	H98UCH9PW7BN	\$2,591.25	\$3,078.00	\$486.75	18.78%
APX 6000 VHF	Model 3.5	H98KGF9PW7BN	H98KGF9PW7BN	\$2,591.25	\$3,078.00	\$486.75	18.78%
APX 6000 UHFR1	Model 3.5	H98QDH9PW7BN	H98QDH9PW7BN	\$2,591.25	\$3,078.00	\$486.75	18.78%
APX 6000 UHFR2	Model 3.5	H98SDH9PW7BN	H98SDH9PW7BN	\$2,591.25	\$3,078.00	\$486.75	18.78%
MOTOROLA APX 6000 SERIES ACCESSORIES							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
Programming Cable		Q157	Q157	\$56.25	\$83.00	\$26.75	47.56%
Antenna		NAR6593	NAR6593	\$29.26	\$41.04	\$11.78	40.26%
Battery IMPRES 2 2550 MAH		PMNN4485	PMNN4485	\$112.42	\$160.60	\$48.18	42.86%
Battery IMPRES 2 Li-Ion TIA4950		PMNN4547	PMNN4547	\$103.95	\$203.00	\$99.05	95.29%
Battery IMPRES 3400 MAH		PMNN4486	PMNN4486	\$125.51	\$179.30	\$53.79	42.86%
Battery Charger (Single Bay)		NNTN8863	NNTN8863	\$143.99	\$169.56	\$25.57	17.76%
Battery Charger (Multiple Bay)		PMPN4134	PMPN4134	\$962.50	\$1,350.00	\$387.50	40.26%
Battery Charger (Vehicular)		NNTN7624	NNTN7624	\$363.44	\$509.76	\$146.32	40.26%
Remote Speaker Microphone		PMMN4069	PMMN4069	\$102.41	\$143.64	\$41.23	40.26%
Remote Speaker Microphone with Antenna		PMMN4059B	PMMN4059B	\$126.28	\$177.12	\$50.84	40.26%
Headset (Wired)		RMN5058A	RMN5058A	\$69.30	\$100.12	\$30.82	44.47%
Headset (Wireless/Bluetooth)		NNTN8296	NNTN8296	\$138.60	\$194.40	\$55.80	40.26%
Carry Case		PMLN6712A	PMLN6712A	\$46.20	\$64.80	\$18.60	40.26%
Belt Clip		NTN8266	NTN8266	\$9.24	\$9.98	\$0.74	8.01%
3 Year Service from the Start Lite		Q58	Q58	\$110.00	\$121.00	\$11.00	10.00%
5 Year Service from the Start Lite		Q887	Q887	\$206.00	\$227.00	\$21.00	10.19%
Astro Digital CAI		Q806	Q806	\$386.25	\$567.00	\$180.75	46.80%
Multikey		H869	H869	\$56.25	\$83.00	\$26.75	47.56%
TDMA Operation		QA00580	QA00580	\$337.50	\$495.00	\$157.50	46.67%
Digital Tone Signaling		QA09000	QA09000	\$112.50	\$123.75	\$11.25	10.00%

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Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
APX Personnel Accountability		Q445	Q445	\$112.50	\$123.75	\$11.25	10.00%
MISSION CRITICAL GEOFENCE		QA09012	QA09012	\$112.50	\$123.75	\$11.25	10.00%
GROUP SERVICES		QA09008	QA09008	\$112.50	\$123.75	\$11.25	10.00%
P25 CONVENTIONAL		Q811	Q811	\$487.50	\$715.00	\$227.50	46.67%
MANDOWN OPERATION		QA01843	QA01843	\$112.50	\$123.75	\$11.25	10.00%
Wifi Capability		QA09001	QA09001	\$225.00	\$330.00	\$105.00	46.67%
APX6000XE RUGGED RADIO		QA02006	QA02006	\$600.00	\$880.00	\$280.00	46.67%
PUBLIC SAFETY YELLOW HOUSING		H64	H64	\$18.75	\$28.00	\$9.25	49.33%
IMPACT GREEN HOUSING		QA01427	QA01427	\$18.75	\$28.00	\$9.25	49.33%
EXTREME NOISE REDUCTION		QA01833	QA01833	\$18.75	\$28.00	\$9.25	49.33%
SUBMERSIBLE (DELTA T)		H499	H499	\$112.50	\$275.00	\$162.50	144.44%

MOTOROLA APX 6000 SERIES REQUIRED OPTIONS

Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
SmartZone Operation		H38	H38	\$900.00	\$675.00	-\$225.00	-25.00%
P25 9600 Baud Trunking		QA02756	QA02756	\$1,177.50	\$1,295.25	\$117.75	10.00%

MOTOROLA APX 6000 SERIES RECOMMENDED OPTIONS

Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
ADP Encryption	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Integrated Voice & Data (IV&D)	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Integrated GPS	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Advanced System Key (ASK)	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Radio Authentication		QA01767	QA01767	\$75.00	\$82.50	\$7.50	10.00%
Programming Over P25 (OTAP)		G996	G996	\$75.00	\$82.50	\$7.50	10.00%
Bluetooth	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Smart Battery Charging System	Included with Batteries and Charging Systems			\$0.00	\$0.00	\$0.00	0.00%

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PERCENT DISCOUNT FROM LIST PRICE	
Portable Radios	25%
OEM Accessories	23%

MOTOROLA APX 8000 SERIES PORTABLE RADIOS							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
APX 8000 All Band	Model 1.5	H91TGD9PW5 N	H91TGD9PW5 N	\$4,332.75	\$5,147.25	\$814.50	18.80%
APX 8000 All Band	Model 2.5	H91TGD9PW6 N	H91TGD9PW6 N	\$4,487.25	\$5,331.00	\$843.75	18.80%
APX 8000 All Band	Model 3.5	H91TGD9PW7 N	H91TGD9PW7 N	\$4,719.00	\$5,606.25	\$887.25	18.80%
MOTOROLA APX 8000 SERIES ACCESSORIES							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
Programming Cable		Q157	Q157	\$56.25	\$83.00	\$26.75	47.56%
Antenna		NAR6593	NAR6593	\$29.26	\$41.04	\$11.78	40.26%
Battery IMPRES 2 2550 MAH		PMNN4485	PMNN4485	\$112.42	\$160.60	\$48.18	42.86%
Battery IMPRES 2 Li-Ion TIA4950		PMNN4547	PMNN4547	\$103.95	\$203.00	\$99.05	95.29%
Battery IMPRES 3400 MAH		PMNN4486	PMNN4486	\$125.51	\$179.30	\$53.79	42.86%
Battery Charger (Single Bay)		NNTN8863	NNTN8863	\$143.99	\$169.56	\$25.57	17.76%
Battery Charger (Multiple Bay)		PMPN4134	PMPN4134	\$962.50	\$1,350.00	\$387.50	40.26%
Battery Charger (Vehicular)		NNTN7624	NNTN7624	\$363.44	\$509.76	\$146.32	40.26%
Remote Speaker Microphone		PMMN4069	PMMN4069	\$102.41	\$143.64	\$41.23	40.26%
Remote Speaker Microphone with Antenna		PMMN4059B	PMMN4059B	\$126.28	\$136.38	\$10.10	8.00%
Headset (Wired)		RMN5058A	RMN5058A	\$69.30	\$77.09	\$7.79	11.24%
Headset (Wireless/Bluetooth)		NNTN8296	NNTN8296	\$138.60	\$149.69	\$11.09	8.00%
Carry Case		PMLN6712A	PMLN6712A	\$46.20	\$49.90	\$3.70	8.01%
Belt Clip		NTN8266	NTN8266	\$9.24	\$9.98	\$0.74	8.01%
3 Year Service from the Start Lite		Q58	Q58	\$110.00	\$121.00	\$11.00	10.00%
5 Year Service from the Start Lite		Q887	Q887	\$206.00	\$313.00	\$107.00	51.94%
ASTRO DIGITAL CAI		Q806	Q806	\$386.25	\$425.25	\$39.00	10.10%
MULTIKEY		H869	H869	\$56.25	\$62.25	\$6.00	10.67%
TDMA OPERATION		QA00580	QA00580	\$337.50	\$371.25	\$33.75	10.00%
DIGITAL TONE SIGNALING		QA09000	QA09000	\$112.50	\$123.75	\$11.25	10.00%
APX Personnel Accountability		Q445	Q445	\$112.50	\$123.75	\$11.25	10.00%
MISSION CRITICAL GEOFENCE		QA09012	QA09012	\$112.50	\$123.75	\$11.25	10.00%
GROUP SERVICES		QA09008	QA09008	\$112.50	\$123.75	\$11.25	10.00%
P25 CONVENTIONAL		Q811	Q811	\$487.50	\$536.25	\$48.75	10.00%
MANDOWN OPERATION		QA01843	QA01843	\$112.50	\$123.75	\$11.25	10.00%
Wifi Capability		QA09001	QA09001	\$225.00	\$247.50	\$22.50	10.00%
Si 500 Video Speaker Microphone		N7001A	N7001A	\$975.00	-	-	-
PUBLIC SAFETY YELLOW HOUSING		H64	H64	\$18.75	\$21.00	\$2.25	12.00%
IMPACT GREEN HOUSING		QA01427	QA01427	\$18.75	\$21.00	\$2.25	12.00%

Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
EXTREME NOISE REDUCTION		QA01833	QA01833	\$18.75	\$21.00	\$2.25	12.00%
SUBMERSIBLE (DELTA T)		H499	H499	\$112.50	\$206.25	\$93.75	83.33%
XE REMOTE SPEAKER MIC		NNTN8575	NNTN8575	\$403.50	\$581.04	\$177.54	44.00%
Delete 7/800 MHZ		QA05507	QA05507	(\$600.00)	(\$800.00)	-\$200.00	33.33%
Delete VHF Band		QA05508	QA05508	(\$600.00)	(\$800.00)	-\$200.00	33.33%
Delete UHF		QA05509	QA05509	(\$600.00)	(\$800.00)	-\$200.00	33.33%
Front Panel Programming		Q53	Q53	\$112.50	\$123.75	\$11.25	10.00%
APX8000XE RUGGED RADIO		QA02006	QA02006	\$600.00	\$660.00	\$60.00	10.00%

MOTOROLA APX 8000 SERIES REQUIRED OPTIONS

Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
SmartZone Operation		H38	H38	\$900.00	\$675.00	-\$225.00	-25.00%
P25 9600 Baud Trunking		QA02756	QA02756	\$1,177.50	\$1,295.25	\$117.75	10.00%

MOTOROLA APX 8000 SERIES RECOMMENDED OPTIONS

Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
ADP Encryption	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Integrated Voice & Data (IV&D)	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Integrated GPS	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Advanced System Key (ASK)	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Radio Authentication		QA01767	QA01767	\$75.00	\$82.50	\$7.50	10.00%
Programming Over P25 (OTAP)		G996	G996	\$75.00	\$82.50	\$7.50	10.00%
Bluetooth	Included in Radio			\$0.00	\$0.00	\$0.00	0.00%
Smart Battery Charging System	Included with Batteries and Charging Systems			\$0.00	\$0.00	\$0.00	0.00%

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PERCENT DISCOUNT FROM LIST PRICE	
Portable Radios	25%
OEM Accessories	23%

MOTOROLA APX NEXT SERIES PORTABLE RADIOS							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
APX NEXT; ALL-BAND MODEL 4.5 PORTABLE	4.5	H55TGT9PW8AN	H55TGT9PW8AN	-	\$8,241.00	-	-
MOTOROLA APX NEXT SERIES ACCESSORIES AND OPTIONS							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
ADD: CORE BUNDLE		BD00001AA	BD00001AA	-	\$3,106.00	-	-
ENH: SUBMERSIBLE (DELTA T)		H499KC	H499KC	-	\$165.00	-	-
ADD: SMARTZONE OPERATION		H38DA	H38DA	-	\$1,320.00	-	-
ADD: ASTRO DIGITAL CAI OPERATION		Q806CH	Q806CH	-	\$567.00	-	-
ADD: VIQI VC RADIO OPERATION		QA09028AA	QA09028AA	-	\$110.00	-	-
ENH: AES ENCRYPTION AND ADP		Q629BD	Q629BD	-	\$523.00	-	-
ADD: ENHANCED DATA		QA03399AK	QA03399AK	-	\$165.00	-	-
ADD: MULTICAST VOTING SCAN		Q387CB	Q387CB	-	\$220.00	-	-
ADD: TDMA OPERATION		QA00580BA	QA00580BA	-	\$495.00	-	-
ADD: WIFI CAPABILITY		QA09001AM	QA09001AM	-	\$330.00	-	-
ADD: P25 9600 BAUD TRUNKING		Q361CD	Q361CD	-	\$300.00	-	-
ADD: MOTOROLA HOSTED RADIOCENTRAL W CPS		QA09030AA	QA09030AA	-	\$0.00	-	-
ADD: APX NEXT DMS BUNDLE PROMO		H637AA	H637AA	-	(\$22.95)	-	-
ADD: APX NEXT APPLICATION BUNDLE PROMO		H636AB	H636AB	-	(\$300.00)	-	-
ADD: SMART LOCATE MAPPING TRIAL PROMO		H638EA	H638EA	-	(\$56.00)	-	-
APX NEXT DMS ADVANCED W ACC DMG-PROMO		LSV01P01415A	LSV01P01415A	-	\$179.40	-	-
APX NEXT SMART PROG-PROMO		SSV01P01407B	SSV01P01407B	-	\$75.00	-	-
APX NEXT SMART CONNECT-PROMO		SSV01P01406A	SSV01P01406A	-	\$75.00	-	-
APX NEXT SMART LOCATE-PROMO		SSV01P01476A	SSV01P01476A	-	\$75.00	-	-
APX NEXT SMART MAPPING-PROMO		SSV01P01902A	SSV01P01902A	-	\$75.00	-	-
CC AWARE STARTER LOCATION & MAPPING FOR APX NEXT (1ST YEAR TRIAL)		SSV01P01685B	SSV01P01685B	-	\$56.04	-	-
ADD: LTE WITH ACTIVE SERVICE AT&T US		QA09017AA	QA09017AA	-	\$0.00	-	-

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PERCENT DISCOUNT FROM LIST PRICE	
Portable Radios	25%
OEM Accessories	23%

MOTOROLA APX N70 SERIES PORTABLE RADIOS							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
APX N70 7/800 PORTABLE	4.5	H35UCT9PW8AN	H35UCT9PW8AN	-	\$5,014.00	-	-
MOTOROLA APX N70 SERIES ACCESSORIES AND OPTIONS							
Description	Model #	MFG Part #	Vendor Part #	Original Unit Price	Amendment #1 - Unit Price	Amendment #1 - \$ Change	Amendment #1 - % Change
ADD: MULTICAST VOTING SCAN		Q387CB	Q387CB	-	\$220.00	-	-
ADD: LTE WITH ACTIVE SERVICE AT&T US		QA09017AA	QA09017AA	-	\$0.00	-	-
ENH: AES ENCRYPTION AND ADP		Q629BD	Q629BD	-	\$523.00	-	-
ADD: MOTOROLA HOSTED RADIOCENTRAL W CPS		QA09030AA	QA09030AA	-	\$0.00	-	-
ADD: CORE BUNDLE		BD00001AA	BD00001AA	-	\$3,106.00	-	-
ADD: ASTRO DIGITAL CAI OPERATION		Q806CH	Q806CH	-	\$567.00	-	-
ADD: WIFI CAPABILITY		QA09001AM	QA09001AM	-	\$330.00	-	-
ADD: APX N70 APPLICATION BUNDLE PROMO		H636AA	H636AA	-	(\$300.00)	-	-
ADD: N70 SMART LOCATE MAPPING TRIAL PROMO		H638EB	H638EB	-	(\$56.00)	-	-
ADD: APX N70 RADIO CENTRALPROMO CARVE OUT		H637AB	H637AB	-	(\$32.00)	-	-
ADD: VIQI VC RADIO OPERATION		QA09028AA	QA09028AA	-	\$110.00	-	-
ADD: SMARTZONE OPERATION		H38DA	H38DA	-	\$1,320.00	-	-
ADD: ENHANCED DATA		QA03399AK	QA03399AK	-	\$165.00	-	-
ADD: TDMA OPERATION		QA00580BA	QA00580BA	-	\$495.00	-	-
ENH: SUBMERSIBLE (DELTA T)		H499KC	H499KC	-	\$165.00	-	-
ADD: SMARTZONE OMNILINK		Q173CA	Q173CA	-	\$0.00	-	-
ADD: P25 9600 BAUD TRUNKING		Q361CD	Q361CD	-	\$330.00	-	-
APX NEXT SMART MAPPING-PROMO - 1 YEAR		SSV01P01902A	SSV01P01902A	-	\$75.00	-	-
DMS ADVANCED PROMO - 5 YEARS		LSV01P03092A	LSV01P03092A	-	\$0.00	-	-
APX NEXT SMART LOCATE-PROMO - 1 YEAR		SSV01P01476A	SSV01P01476A	-	\$75.00	-	-
CC AWARE STARTER LOCATION & MAPPING FOR APX NEXT (1ST YEAR TRIAL)		SSV01P01685B	SSV01P01685B	-	\$56.00	-	-
RADIO CENTRAL - 5 YEARS		LSV01S03082A	LSV01S03082A	-	\$160.20	-	-
APX N70 DMS ESSENTIAL - 7 YEARS		LSV01S03060A	LSV01S03060A	-	\$306.60	-	-
APX NEXT SMART PROG-PROMO - 1 YEAR		SSV01P01407B	SSV01P01407B	-	\$75.00	-	-
APX NEXT SMART CONNECT-PROMO - 1 YEAR		SSV01P01406A	SSV01P01406A	-	\$75.00	-	-

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PERCENT DISCOUNT FROM LIST PRICE	
Portable Radios	25%
OEM Accessories	23%