

CONTRACT 2020000396 - EXHIBIT A - PRICING SHEET
RADIOS AND COMMUNICATION EQUIPMENT
MOTOROLA SOLUTIONS, INC.

MOTOROLA APX 8000 SERIES REQUIRED OPTIONS				
Description	Model #	MFG Part #	Vendor Part #	Unit Price
SmartZone Operation		H38	H38	\$900.00
P25 9600 Baud Trunking		QA02756	QA02756	\$1,177.50
MOTOROLA APX 8000 SERIES RECOMMENDED OPTIONS				
Description	Model #	MFG Part #	Vendor Part #	Unit Price
ADP Encryption	Included in Radio			\$0.00
Integrated Voice & Data (IV&D)	Included in Radio			\$0.00
Integrated GPS	Included in Radio			\$0.00
Advanced System Key (ASK)	Included in Radio			
Radio Authentication		QA01767	QA01767	\$75.00
Programming Over P25 (OTAP)		G996	G996	\$75.00
Bluetooth	Included in Radio			\$0.00
Smart Battery Charging System	Included with Batteries and Charging Systems			\$0.00

For all items not included in this price schedule that may be added during the term of the Contract, including but not limited to additional radios and OEM accessories, the City shall pay a fixed percentage discount from the Company's most recent pricing list. The full catalog pricing is available upon request.

PERCENT DISCOUNT FROM LIST PRICE	
Portable Radios	25%
OEM Accessories	23%