

**MOSAIC451 - CONTRACT 2017001035
TECHNOLOGY PRODUCTS AND ASSOCIATED SERVICES
PRICING SHEET - EXHIBIT A - TECHNOLOGY PRODUCTS**

MOBILE AND WIRELESS COMMUNICATIONS EQUIPMENT AND PERIPHERALS		
Manufacturer	Description	Discount
AeroHive	Wireless - Networks wireless access points, unique self-organizing	34%
	Architecture eliminates the need for expensive wireless controllers, cloud based management solution	
Fortinet	Wireless - Access Points, Controllers-Network based or Cloud Management-location Services Options-Deployment Planning tools	34%
NETWORK HARDWARE		
Manufacturer	Description	Discount
F5	F5 Load balancers - BIG-IP Platform and VIPRION hardware- A range of highly programmable, cloud-ready hardware options, from entry-level appliances to the highest performing application delivery controller VIPRION. Network Hardware that specializes in application delivery networking (ADN) technology for the delivery of web applications and the security, performance, availability of servers, data storage devices, and other network and cloud resources.DDoS Hybrid Defender- Comprehensive DDoS threat coverage in a simple, dedicated appliance with native, cloud-based scrubbing services. F5 discount based on Company being the registered vendor with the City or Participating Public Agency.	30%
Fortinet	Cyber Attack mitigation network appliances - Advanced DDoS Protection appliances, Layer 3, 4 and 7 protection, Up to 48Gbps throughput	34%
Radware	Cyber attach mitigation network appliances - Application delivery and load balancing includes	24%
	· Alteon NG- Family of Application Delivery Controller/Load Balancers	
	· FastView- FastView Web Performance Optimization	
	· LinkProof NG	
	· AppWall,	
	· AppXML	
	· Application & Network Security:	
	o DefensePro DDos Appliance DefenseFlow	
o AppWall		
· Inflight		
Fortinet email security appliances	Fortimail - Email security gateway appliances provide comprehensive coverage: antispam, antiphishing, anti-malware, sandboxing, data loss prevention (DLP), encryption, and message archivingFlexible deployment: deploy as ready-to-go physical appliance, agile virtual appliance, or zero-touch cloud service-Cloud Secure Email Gateway	34%
Infoblox	DNS, HCP, IPAM (DDI), appliance -Domain Name Service, Dynamic Host Configuration Protocol and IP Address Management (DDI) security and optimization	24%
Arista	Network Switches - an array of 10/40/100 Gigabit Ethernet low-latency cut-through Ethernet switches designed for Data Center and Tap Aggregation deployments-Gartner Magic Quadrant for Data Center Switches	34%
Fortinet	Network Switches - Fortinet Ethernet Access and Data Center Switches that offer a Wide range of models to fit any deployment, Power over Ethernet (PoE) for easy installation, Port-level network access security, 40 GE to meet bandwidth requirements	34%
COTS SOFTWARE		

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F5	SSL/TLS visibility - SSL Orchestrator	24%
	Provides high-performance decryption and encryption of outbound SSL/TLS traffic and supports dynamic, policy-based management and steering of traffic to security devices.	
	Remote access and Identity federation solutions let you customize the security policies that follow your apps, providing centralized and secure authentication and access control for users - no matter where they are or what device they're using	24%
	DDoS protection - DDoS Hybrid Defender-Comprehensive DDoS threat coverage in a simple, dedicated appliance with native, cloud-based scrubbing services	24%
	WebSafe - Secure Web Gateway Services; Delivers insight and control of inbound and outbound web traffic	24%
	F5MobileSafe® helps your institution protect mobile device users from advanced cyber threats. MobileSafe delivers City of Participating Public Agency-side safeguards that guard mobile application use in real-time, securing customer information and credentials, while helping to prevent identity theft and account takeovers	24%
Check Point	Anti-spam and email security - protects email infrastructure, provides highly accurate anti-spam coverage and defends organizations from a wide variety of virus and malware threats delivered within email	24%
	Data loss protection system - pre-emptively protect sensitive information from unintentional loss, educating users on proper data handling policies and empowering them to remediate incidents in real-time.	34%
	Intrusion prevention software - industry-leading IPS protection with breakthrough performance at a lower cost than traditional, stand-alone IPS software solutions. The IPS Software Blade delivers complete and proactive intrusion prevention	34%
Logrhythm	Security information and event manager products include:	10%
	· Security Intelligence Platform	
	· SIEM- Security information and event manager	
	· Log Management	
	· Network Monitoring and Forensics	
	· Security Analytics	
	· Endpoint Monitoring and Forensics	
· LogRhythm provides real-time actionable intelligence within a single pane of glass based on events across the entire infrastructure and allows for quickly isolate unusual network behavior by a user, machine or network device		
Netskope	Cloud access security broker software - Netskope is the leader in cloud security and provides agencies the following cloud security capabilities	25%
	· Access Control	
	· Anomaly Detection	
	· Discovery	
	· DLP	
	· Encryption	
	· Incident Management	
	· Threat Protection	
	o Safely enabling your sanctioned cloud apps	
	o Discover the magnitude of Shadow IT within an organization	
	o Mitigate risk across all cloud apps	
	o Control all cloud applications at a granular level	
	o Protect against cloud malware and threats	
	Netskope is available on all cloud platforms and available for IaaS/PaaS deployments on the following:	
· Amazon Web Services		
· Google Cloud Platform		
· Microsoft Azure		
Zerto	Virtual replication software - Software that encompasses Business Continuity and Disaster Recovery. Company offers Zerto, a COTS Software package that does significantly more than just backup and retrieval including:	9%
	· Cross-Hypervisor Replication	
	· Replication & Disaster Recovery	
	· Data Migrations & Workload Mobility	
	· Automated Failover, Failback & Testing	
	· Reduce Recovery Time & Point Objectives (RPO & RTO)	
	· Cloud Migration to Amazon and Azure Web Services	
· Business Continuity & Disaster Recovery		
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Manufacturer	Description	Discount
Carbon Black	Endpoint protection- endpoint security platform defends organizations of all sizes from modern-day attacks with zero-gap protection	14%
Crowdstrike	Endpoint protection- CrowdStrike offers proactive and continuous protection against everyday threats, as well as sophisticated attacks that are undetectable and invisible to traditional malware-centric defenses	8%
Tanium	Endpoint protection-15-Second Visibility and Control over Every Endpoint-With Tanium, IT Operations staff can gather critical endpoint data to quickly scope and fix outages, reliably push changes to all their endpoints at scale with confidence and operate efficiently by consolidating IT tools	14%
Check Point	Mobile threat management software- Check Point's iOS and Android security threat prevention protects your devices from advanced mobile threats, ensuring you can deploy and defend devices	34%
	Mobile device management software; Capsule Workspace - Check Point Capsule Workspace mobile security container creates an isolated corporate workspace on personal devices, making it simple to secure corporate data and assets both inside and outside the network	34%
	Mobile device management software; Capsule Documents - Check Point Capsule Docs is a secure mobile document management system that follows your documents wherever they go, making sure you have complete control over who is accessing sensitive data and what they can do with it.	34%
	Mobile device management software; Capsule Cloud - Check Point Capsule Cloud solves this security dilemma by using a cloud based mobile security container to enforce your in-network security policy on laptops used outside of the agency network	34%