

<b>ADDENDUM #2</b>	<b>CISCO PRODUCTS</b> <b>ITB#: 269-2011-061</b> <b>Proposals Due: March 4, 2011</b> <b>2:00 p.m.</b>
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Date: February 25, 2011

To: All Prospective Proposers

All questions submitted via email by February 23 are included within this Addendum #2.

**Section 5.4 Analytical Approach:**

In response to this section, should the Service Provider include with our submission copies of the Certificate of Insurance, credit reports, bank references, etc. or certify that these documents can be provided upon request? **No, it should not be included in the proposal. If the City requires this additional information, it will be requested in writing.**

**Section 7, Required Form:**

Is it acceptable to provide a price range for each category? The scope / skill required to do different tasks inside these broad categories task can vary significantly. For example, in item # 1, it states Local Area Network – Switching. This can range from a simple placement of a layer 2 switch and just plug in devices, to a very advanced implementation of core 6500's with VSS running between them and trunking multiple cores together.

Or is it best to assume the lowest level task for each category listed? **Yes, Service Providers are allowed to provide price ranges for each category.**

Did we agree in the Pre Bid conference that only SmartNet Service would be bid? Not actual vendor provided “maintenance” as depicted in the Sample Agreement? **SmartNet Service**

Exhibit F, Grant of License. Is this series a questions better answered by Cisco since software source code is part of the base product? **The Sample Contract is to provide terms and conditions that may be included within the Contract. Service Providers are not required to provide a response to the source code in the Sample Contract.**

In order to constitute a complete proposal response, you **must** acknowledge receipt of this addendum on the appropriate form of the proposal response package.

We hope that you will respond to this RFP. We appreciate your interest in doing business with City of Charlotte and look forward to receiving your bid.

Sincerely,

Genetta N. Carothers, A.P.P.  
Procurement Officer