

**BCFORWARD - CONTRACT 2016000472**  
**IT CONTRACT PROFESSIONAL SERVICES**  
**EXHIBIT A - PRICE SCHEDULE**

CATEGORY	LEVEL	PAY RATE LOW	PAY RATE HIGH	BILL RATE LOW	BILL RATE HIGH	MARK UP %
Business Analyst	Business Analyst Support	\$ 43.75	\$ 50.00	\$ 54.75	\$ 62.50	25%
	Business Analyst	\$ 56.25	\$ 68.75	\$ 70.25	\$ 86.00	25%
	Senior Business Analyst	\$ 68.75	\$ 75.00	\$ 86.00	\$ 93.75	25%
Project Manager	Project Manager Support	\$ 62.50	\$ 68.75	\$ 78.00	\$ 86.00	25%
	Project Manager	\$ 68.75	\$ 75.00	\$ 86.00	\$ 93.75	25%
	Senior Project Manager	\$ 75.00	\$ 81.25	\$ 93.75	\$ 101.50	25%
Application Specialist	Application Specialist Support	\$ 56.25	\$ 68.75	\$ 70.25	\$ 86.00	25%
	Application Specialist	\$ 75.00	\$ 81.25	\$ 93.75	\$ 101.50	25%
	Senior Application Specialist	\$ 81.25	\$ 87.50	\$ 101.50	\$ 109.25	25%
Testing Specialist	Testing Specialist Support	\$ 50.00	\$ 56.25	\$ 62.50	\$ 70.25	25%
	Testing Specialist	\$ 62.50	\$ 68.75	\$ 78.25	\$ 86.00	25%
	Senior Testing Specialist	\$ 68.75	\$ 75.00	\$ 86.00	\$ 93.75	25%
Technical Writer	Technical Writer Support	\$ 56.25	\$ 62.50	\$ 70.25	\$ 78.25	25%
	Technical Writer	\$ 62.50	\$ 68.75	\$ 78.25	\$ 86.00	25%
	Senior Technical Writer	\$ 68.75	\$ 75.00	\$ 86.00	\$ 93.75	25%
Training Specialist	Training Specialist Support	\$ 56.25	\$ 62.50	\$ 70.25	\$ 78.25	25%
	Training Specialist	\$ 68.75	\$ 75.00	\$ 86.00	\$ 93.75	25%
	Senior Training Specialist	\$ 75.00	\$ 81.25	\$ 93.75	\$ 101.50	25%
Network Engineer	Network Engineer Support	\$ 56.25	\$ 62.50	\$ 70.25	\$ 78.25	25%
	Network Engineer	\$ 68.75	\$ 75.00	\$ 86.00	\$ 93.75	25%
	Senior Network Engineer	\$ 81.25	\$ 87.50	\$ 101.50	\$ 109.25	25%
System Administrator	System Administrator Support	\$ 56.25	\$ 62.50	\$ 70.25	\$ 78.25	25%
	System Administrator	\$ 68.75	\$ 75.00	\$ 86.00	\$ 93.75	25%
	Senior System Administrator	\$ 75.00	\$ 81.25	\$ 93.75	\$ 101.50	25%
Database Administrator	Database Administrator Support	\$ 50.00	\$ 56.25	\$ 62.50	\$ 70.25	25%
	Database Administrator	\$ 62.50	\$ 68.75	\$ 78.25	\$ 86.00	25%
	Senior Database Administrator	\$ 75.00	\$ 81.25	\$ 93.75	\$ 101.50	25%
Security Engineer	Security Engineer Support	\$ 62.50	\$ 68.75	\$ 78.00	\$ 86.00	25%
	Security Engineer	\$ 75.00	\$ 81.25	\$ 93.75	\$ 101.50	25%
	Senior Security Engineer	\$ 87.50	\$ 93.75	\$ 109.50	\$ 117.25	25%
Technician	Technician Support	\$ 31.25	\$ 37.50	\$ 39.00	\$ 47.00	25%
	Technician	\$ 43.75	\$ 50.00	\$ 54.75	\$ 62.50	25%
	Senior Technician	\$ 50.00	\$ 56.25	\$ 62.50	\$ 70.25	25%
Other						25%

In the table below, the Company's cost is indicated for each type of background check that may be requested from time to time.

TYPE	LEVEL	COST
Criminal	State / National	\$0 / ea
DMV	State / National	\$0 / ea
Employment	State / National	\$0 / ea
Credit Check	State / National	\$0 / ea
Sexual Offender Registry	State / National	\$0 / ea

ADDITIONAL SERVICES	COST
"Pay Rolling"	15% mark up on burdened costs (burdened costs are dependent on benefit elections by contractor, i.e., vacations, holidays, etc.)

**NOTE:** Company shall apply a volume discount, as set forth in the following table, on an annual basis per agency. The volume discounts below shall be calculated on the anniversary date of this Agreement and, upon written approval by both parties, the City/PPA shall withhold the the agreed upon amount from the Company's most recent invoice. The Company shall provide rebates as follows:

REBATE DESCRIPTION	AMOUNT / PERCENTAGE
Annual Volume Discount	1% fee for volume up to \$500K
Annual Volume Discount	1.5% fee for \$500,001 - \$1M
Annual Volume Discount	2% fee > \$1M